



May 10th, 2012

Susan Crotts
Centralized Contracting Division Manager
Dale Wyrick
Director of Field Operations

PO Box 3136
Greensboro, NC 27402-3136

Re: Request for Proposals #08-12 for Municipal Solid Waste Management Services

Dear Susan and Dale:

Republic Services of North Carolina, LLC ("Republic") appreciates this opportunity to present the enclosed proposal in response to the Request for Proposals for Municipal Solid Waste Management Services. We have made every effort to adhere to the requirements of the RFP and to offer the City of Greensboro environmentally and financially sustainable options from which to choose. Republic has responded to Options 4, 5, and 6. We confirm our compliance with all applicable rules and regulations of federal, state, and local governing entities. We have received all attachments, exhibits and addenda to the RFP. The Republic Services proposal will remain valid for a period of 180 days from the date of submission.

As North Carolina's most financially sound solid waste management company, we are committed to helping the City of Greensboro prosper through implementation of our sound business practices. Environmental responsibility is our business. It is not one component it's what we do. We manage materials responsibly for current generations so that they benefit and do not harm future generations. We are working with our customers, vendors and communities we serve to ensure the protection and improvement of the environment. We strive for excellence. From serving large national customers to taking care of waste and the collection of recyclables in neighborhoods across America, our goal is to run a quality, customer-focused business in an environmentally responsible manner. We're making things better for tomorrow by leading by example today.

Republic is eager to continue our relationship with the City of Greensboro and show how we are uniquely qualified to provide superior, comprehensive waste management solutions to the City. Prior to the issuance of the current RFP we were consulting and negotiating our current agreement with City staff. We offered many cost saving strategies some of which have been reflected in this RFP. We also discussed additional opportunities to increase revenue at the transfer station with the addition of our volumes from our Bishop Road transfer station, but did not get to make our final presentation due to the decision by council to halt negotiations and start the bid process. Our intent was to save the City taxpayers an additional \$6.4M over the next fifteen years beyond our response to this RFP. Should the City like to consider those options not reflected in the response to the RFP Republic Services is open to discuss these savings along with possible contract extension. Our proposal, if selected, is subject to negotiation of a mutually acceptable contract. We appreciate your consideration and would be pleased to meet with the proposal evaluation team to answer any questions and further discuss our operational, technical, and financial qualifications.

Sincerely,

Drew Isenhour
Vice President
Republic Services of North Carolina

QUALIFICATION FORM 1
PROPOSER'S STATEMENT OF ORGANIZATION

1. Full Name of Business Concern (Proposer):

Republic Services of North Carolina

Principal Business Address:

1220 Commerce St SWSuite AConover, NC 28613

2. Principal Contact Person(s) and Phone Numbers:

Drew Isenhour, Vice President, 828-695-2050Bill Schrum, Area Municipal Services Director, 828-695-2057Tracy Nestor, Area Municipal Services Manager, 828-695-2064

3. Form of Business Concern (Corporation, Partnership, Joint Venture, Other):

North Carolina Limited Liability Company

4. Provide names of partners or officers as appropriate and indicate if the individual has the authority to sign on behalf of proposer. Provide proof of the ability of the individuals so named to legally bind the proposer.

<u>Name</u>	<u>Address</u>	<u>Title</u>
1. <u>Drew Isenhour</u>	<u>1220 Commerce ST SW, Suite A, Conover, NC 28613</u>	<u>Vice President</u>
2. <u>Mark Graham</u>	<u>5860 Trinity Parkway, Centreville, VA 20120</u>	<u>Secretary</u>
3. _____	_____	_____

If a corporation, in what state incorporated: DelawareDate Incorporated: September 14th 2004
Month Day YearIf a Joint Venture or Partnership, date of agreement: N/AFederal Employer Identification Number: 65-0972930

5. List all firms participating in this project (including the prime contractor, subcontractors, operators, major equipment suppliers, etc., if any):

<u>Name</u>	<u>Address</u>	<u>Phone</u>
1. <u>Republic Services of North Carolina</u>	<u>1220 Commerce ST SW, Suite A, Conover</u>	<u>866-473-7778</u>
2. <u>Hilco Transport</u>	<u>7700 Kenmont Rd, Greensboro, NC</u>	<u>336-273-9441</u>
3. _____	_____	_____
4. _____	_____	_____

QUALIFICATION FORM 1
PROPOSER'S STATEMENT OF ORGANIZATION
(CONTINUED)

6. Outline specific areas of responsibility for each firm listed in Question 5.

- 1. Republic Services of NC will be the contract holder for processing the City's solid waste; loading, transportation and disposal at Republic's Uwharrie Environmental Landfill.
- 2. Hilco Transport will be sub-contracted for operations and transportation from the City Transfer station to Uwharrie Environmental Landfill located in Troy, NC
- 3. _____
- 4. _____

7. Summarize the provisions of any agreement between the parties which assigns legal or financial liabilities or responsibilities.

Republic Services of NC, LLC will be the contract holder and assumes all legal contractual liabilities and responsibilities

8. If any of the responding firm(s) are a partially or fully-owned subsidiary of another firm, or share common ownership with another firm, please identify the related firms and describe the relationships.

Republic Services of North Carolina, LLC is a wholly owned subsidiary of Republic Service Inc.

CHAPTER 3 STAFFING

EXPERIENCE AND QUALIFICATIONS SUMMARY

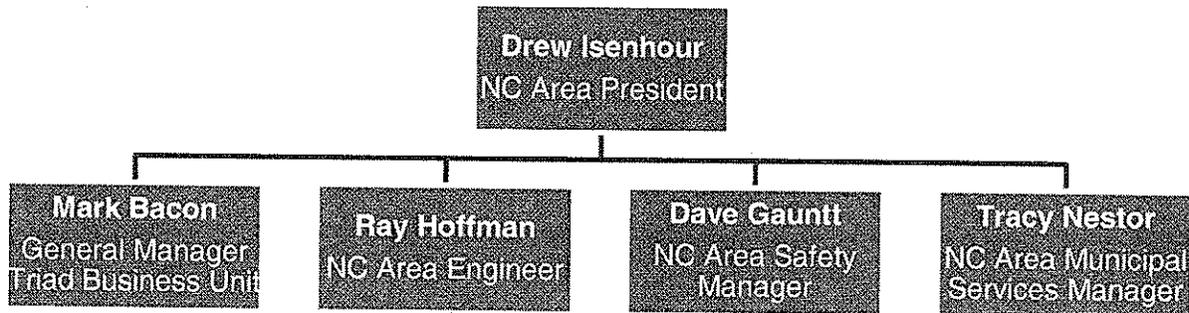
Republic Services of North Carolina thinks that it is the best suited candidate to meet the City of Greensboro's short term and long term solid waste management needs. Our ultimate goal is to continue to deliver world-class service for all existing operations as well as working in partnership with the City to transition to a more sustainable solid waste management system. Republic is committed to utilizing our staff to work with the City to accomplish measurable operational savings and waste reduction thresholds.

The Republic Advantage:

- Existing and proven quality service currently offered to the City of Greensboro
- Republic delivers total waste stream solutions
 - Collection
 - Recycling
 - Commercial
 - Industrial
 - Disposal
 - Operations
 - Transportation
- Outstanding Safety Record
- Closest proximity to a permitted regional municipal solid waste landfill
- Provide environmental confidence for our customers
- Financial Stability- Fortune 500 Company
- Dedicated and responsive customer service

Key Personnel

Republic Services has compiled a team of dedicated and experienced professionals. These are all leaders in their respective fields of expertise and are committed, ready, willing and able to put their best foot forward on behalf of Republic Services and The City of Greensboro.



Drew Isenhour, North Carolina Area President North Carolina

Drew is responsible for all of Republic Services of NC, LLC assets and operations in North Carolina. He manages over 874 employees, oversees all financial assets and operations of four subtitle D landfills, nine transfer stations, and eighteen hauling divisions. He is a former board member and past president of Solid Waste Association of North America North Carolina Chapter. He is a former board member and past president of North Carolina Big Sweep. He is a former board member of Catawba County United Way. He is a current board member of North Carolina Chamber of Commerce. He serves on the steering committee of National Solid Waste Management Association Carolina's Chapter. He is President of the Consistory and Congregation at Church of the Master United Church of Christ where he has been a member all of his life.

Years of experience: 24

Ray Hoffman, North Carolina Area Environmental Manager

Ray's responsibilities include managing consultants for engineering designs, permits, environmental monitoring and compliance of four MSW landfills. Ray also provides management of all capital projects for cell construction and closure/post closure care for eight landfills.

Years of experience: 16

Professional certifications: NC Professional Engineer

Dave Gauntt, North Carolina Area Safety Manager

Dave's responsibilities include the health and safety of the employees of North Carolina

- OSHA
- DOT
- Employee Training
- New Hire Training
- Facility Inspections and Audits
- Driver Qualification Files
- Light Duty Program
- Accident Investigation/Root Cause Analysis
- Training of Management regarding safety program
- Administration of the Safety Program

Years of experience: 6 years in Safety, 12 years in the Industry

Professional certifications: OSHA 40 Hour
OSHA HAZ Comm
DOT

Billy Maness, General Manager of the Troy Business Unit

Billy is a proven general manager responsible for the operations of the Troy Business Unit including Uwharrie Environmental Landfill & MRF, Moore and Richmond Transfer Stations, and Troy Hauling Company. Oversees all operations performed by division manager, operations manager and hauling division manager

Years of Experience: 30 Years

Tracy Nestor, North Carolina Area Municipal Services Manager

Responsible for all facets of communications, community relations, business development and contract negotiation processes

Years of Experience: 4 Years

Professional certifications: Transfer Station Operations Specialist, SWANA
Landfill Operations Specialist, SWANA
Manager of Landfill Operations, SWANA

CHAPTER 3 – STAFFING

EXPERIENCE AND QUALIFICATIONS SUMMARY

Hilco Transport, Inc. believes that it can best satisfy the goals, objectives, and interests of the City, as well as the public interest in general.

Distinct advantages in selecting Hilco are:

- Existing and proven quality service currently offered to the City of Greensboro
- Top Quality Service and Experience in MSW Transportation
- Outstanding Safety Record
- Proximity to Transfer Station (6 miles!)
- Hands on Top Management
- Local Company with Deep Community Roots, History and Values
- Financial Stability/65+ years of Continued Business Presence
- Continued Reinvestment in the Business/Equipment/People
- Unparalleled Equipment and Service Flexibility
- Excellent, Well Maintained, Late Model Equipment
- Strong Customer Focus and Responsiveness
- Dedicated People who are Members of the Community



HISTORICAL PERSPECTIVE

The roots of Hilco Transport trace back to the local dump truck and road construction industries in Greensboro since 1945. Relationships with large waste companies such as Republic Services (BFI) and Waste Management were created when stone hauls and soil removal for landfill construction utilized Hilco's dump truck fleet. Based on the adoption of legislation requiring use of Subtitle D landfills and the subsequent closing of many municipal and private landfills, transfer stations began to appear in the 1990's.



(L) James (C) George (R) Doc



Hilco's contacts with the major waste companies encouraged its entry into transporting solid waste. In 1998, Hilco began hauling MSW for Waste Management from Sanford and Siler City to the Uwharrie Regional Landfill in Troy, NC. Hauling also began for Republic Services (BFI) for Randolph County's MSW for to its Charlotte Motor Speedway landfill. The following year, Hilco began hauling MSW for Republic Services from Harnett County, Hoke County, Scotland County and Fort Bragg to Uwharrie Landfill.

CURRENT OPERATIONS

Today Hilco transports MSW from nine different transfer stations in two states to several different regional and county landfills, hauling approximately 800,000 tons annually or 35,000 loads. In addition to transportation of MSW, Hilco manages and operates two MSW transfer stations, providing the loading and switching personnel and equipment.



Hilco has transportation contracts with major waste companies conducting business in North Carolina including Republic, Waste Management, and Waste Industries.

KEY PERSONNEL

Gurney Long, President of Hilco Transport, has worked in the trucking business his entire career. He is very knowledgeable and capable of leading the operations side of the business, his forte being strategic planning. With a bachelor's degree in Business from Appalachian State University, Mr. Long works closely with his leadership team to ensure the company meets and exceeds its goals of providing high quality, timely service in a safe and efficient manner each and every day.

Richard Wohlford serves as Vice President of Maintenance and has 40 years of heavy truck and trailer experience.

Joe Wright, our Chief Financial Officer, is a registered CPA with a combined total of 32 years of experience with a major freight carrier and several large interstate carriers.

Alex McLanahan, Vice President of Risk and Compliance, has been in the transportation industry for 12 years and has 28 years strategic operations and product distribution experience with fortune 500 companies. His certifications include SWANA, Hazardous Materials training, and Smith-System Instruction.

Drew Lahaie, a Certified Director of Safety (CDS) since 2003, has 30 years of experience in the transportation industry with 20 years in safety related positions at the corporate level. His background includes Hazardous Materials, OSHA, FMCSA, and extensive industry involvement.

Jamie Lockhart, our lead Salesperson, is a retired USMC veteran with over 30 years of experience in various positions in the transportation industry, including 10 years of sales management.

Jaime Alberti, Sales & Marketing, has 13 years of experience in the transportation industry as well as a territory sales manager for a leading U.S. waste hauler for over eight years. She is active with the NC SWANA, and Carolina Recycling Association.

Chuck Jones is our Waste Division Manager. He has 38 years combined experience as a driver, in grading operations and as waste division manager. His certifications include SWANA, HazMat, and Hazwoper emergency training. In addition, he is a Certified Transfer Station Operations Specialist.

Ray Alberti, Assistant Terminal Manager, has over 11 years of experience in the waste and transportation industry. Prior to Hilco, he served as a divisional Operations Manager for one of the largest waste haulers in the U.S. He holds a Class A CDL license and is a certified Smith System Instructor.

Jeff Kaufman, Area Manager, is a certified SWANA operator with hazmat training and has 27 years of Waste operations experience, including 20 years in driving. Jeff has served seven years in operations management including dispatching, route planning, and loading.

Charlie Dierking, Area Manager, is a certified SWANA operator with hazmat training and has 23 years of waste and driving experience. He has served 14 years in waste operations management

QUALIFICATION FORM 2A
TRANSFER STATION OPERATIONS SERVICES

A. Name and Address of Contractor: Republic Services of North Carolina, LLC
1220 Commerce St SW, Suite A
Conover, NC 28613

Telephone: 828-464-2414

B. Key Personnel (Name, Position): Mark Bacon, General Manager
Eric McAden, Division Manager
Drew Isenhour, Vice President

C. Transfer Station Operating Experience

1. Facility(ies) Location: 2146 Bishop Road
Greensboro, NC 27406
2. Description (capacity, design, waste source, equipment, etc):
The Bishop Road Transfer Station is designed to transfer 600-1500 tons per day of waste. The service area for this facility includes all North Carolina counties that fall within a 50-mile radius of the political border of Guilford County.
3. Responsibilities and Personnel:
Mark Bacon is the General Manager for this facility. Eric McAden is the onsite division manager. The loading and transportation services are provided by KR Drenth Trucking, Inc.
4. Dates of Operational Responsibility:
Republic opened the facility in November of 2004

QUALIFICATION FORM 2A
TRANSFER STATION OPERATIONS SERVICES

(CONTINUED)

D. Other Transfer Stations Owned or Operated by Contractor (name, locations, size):

Moore County Transfer Station, Aberdeen, NC- 200 tons per day

The City of Durham Transfer Station, Durham, NC – 500 tons per day

Randolph County, Asheboro, NC- 180 tons per day

E. Provide a total listing of equipment that is proposed for execution of the contract. Provide as a minimum the following information for each vehicle to be used for the operation of the City's Transfer Station

See Hilco's response

1. Manufacturer, model and year
2. Capacity
3. Gross vehicle weight rating
4. Gross combination weight rating
5. Payload, volume
6. Vehicle dimensions

including dispatching, route planning and maintenance.

TRANSFER STATION OPERATIONS SERVICES - FORM 2A

A. Name and Address of Contractor: Hilco Transport, Inc.
7700 Kenmont Road
Greensboro, NC 27425

Telephone: 336.273.9441

B. Key Personnel (Name, Position): Chuck Jones, Waste Division Manager
Jeff Kaufman, Area Manager
Charlie Dierking, Area Manager

C. Transfer Station Operating Experience

1. Facility(ies) Location:

Randolph County Transfer Station
Fort Mill Transfer Station

2. Description (capacity, design, waste source, equipment, etc):

Randolph County: MSW; approximately 45,000 tons/year; over-the-wall loading with loaders, tamps, switchers

Fort Mill: MSW; approximately 77,000 tons/year; over-the-wall loading with loaders, tamps, switchers

3. Responsibilities and Personnel:

Randolph County: Jeff Kaufman, Area Manager
Two Operators
Responsible for loading and switching, grounds and maintenance, staffing

Fort Mill: Charlie Dierking, Area Manager
Two Operators
Responsible for loading and switching, staffing

4. Dates of Operational Responsibility:

Randolph County: January 1, 1998 – present

Fort Mill: September 1, 2001 – present

D. Other Transfer Stations Owned or Operated by Contractor (name, locations, size):

Siler City Transfer Station, Siler City, NC
Sanford Transfer Station, Sanford, NC

TRANSFER STATION OPERATIONS SERVICES - FORM 2A - CONTINUED

- E. Provide a total listing of equipment that is proposed for execution of the contract. Provide as a minimum the following information for each vehicle to be used for the operation of the City's Transfer Station:

Hilco Transport will provide the following equipment, rented, leased or owned, to meet the 3 year contract obligation for loading:

Quantity	Equipment
2	Wheel Loaders (i.e. Volvo 120F Waste Specifications)
1	Wheel Excavator (i.e. Volvo EW160C with tamp)
2	Yard Switchers/Trucks (i.e. YT-30 Ottawa)
1	Skid Steer Loader (i.e. Cat 287C Track Loader)
1	Water Truck

Hilco Transport will provide the following equipment, rented, leased or owned, to meet the 5 year contract obligation for loading:

Quantity	Equipment
2	Wheel Loaders (i.e. Volvo 120F Waste Specifications)
1	Wheel Excavator (i.e. Volvo EW160C with tamp)
2	Yard Switchers/Trucks (i.e. YT-30 Ottawa)
1	Skid Steer Loader (i.e. Cat 287C Track Loader)
1	Water Truck

TRANSPORTATION SERVICES – FORM 2B

- A. Name and Address of Contractor: Hilco Transport, Inc.
7700 Kenmont Road
Greensboro, NC 27425
- Telephone: 336.273.9441
- B. Key Personnel (Name, Position): Chuck Jones, Waste Division Manager
Jeff Kaufman, Area Manager
Charlie Dierking, Area Manager

C. Transportation Experience

Facility	Description	Responsibilities & Personnel	Dates of Operational Responsibility
City of Greensboro Greensboro, NC	MSW transportation Push off floor; tipper Est. 222,000 annual tons	Jeff Kaufman Responsible for transportation only	September 2007 - present
Randolph County Asheboro, NC	MSW transportation Over the wall; tipper Est. 44,000 annual tons	Jeff Kaufman Responsible for transportation only	January 1998 - present
Moore County	MSW transportation Push off floor; tipper Est. 48,000 annual tons	Jeff Kaufman Responsible for transportation only	October 2008 - present
Scotland County	MSW transportation Push off floor; tipper Est. 18,500 annual tons	Jeff Kaufman Responsible for transportation only	1999 – present
Yadkin County	MSW transportation Push off floor; tipper Est. 26,500 annual tons	Charlie Dierking Responsible for transportation only	July 2006 – present
Allegheny County	MSW transportation Push off floor; tipper Est. 8,600 annual tons	Charlie Dierking Responsible for transportation only	January 1998 - present
Fort Mill Fort Mill, SC	MSW transportation Over the wall; tipper Est. 77,000 annual tons	Charlie Dierking Operators Responsible for transportation and loading	September 2001 - present
Union County	MSW transportation Push off floor; tipper Est. 73,500 annual tons	Charlie Dierking Responsible for transportation only	September 2001 – present
McDowell County	MSW transportation Push off floor; tipper Est. 34,500 annual tons	Charlie Dierking Responsible for transportation only	January 1998 - present

Other Transportation Experience

- Harnett County
Dunn, NC
- Fort Bragg
(Military Reservation)
Fort Bragg, NC
- Hoke County
Raeford, NC
- Danville City
Danville, VA
- Patrick Springs County
Stuart, VA
- Newberry County
Newberry City, SC

TRANSPORTATION SERVICES— FORM 2B - CONTINUED

1. How many years has your organization been in business as a truck fleet operator under your present business name? Hilco Transport, Inc. 25 years

2. How many years of total experience in truck fleet operation has your organization had?
67 including Long Brothers of Summerfield

3. Have you ever failed to complete any work awarded to you? If so, where and why?
No

4. Has any officer or partner of your organization ever been an officer or partner of some other organization that failed to meet its terms of refuse hauling contract? If so, state name of individual, name of owner, and reason therefore: No

5. Has any officer or partner of you organization ever failed to meet the terms of any refuse hauling contract handled in his own name? No
If so, state name of individual, name of owner, and reason therefore:

6. In what other lines of business do you have a financial interest?
None. Hilco Transport, Inc. is solely in the transportation business.

TRANSPORTATION SERVICES – FORM 2B – CONTINUED

7. For what commercial or industrial corporations have you performed hauling work, and who for that corporation supervised or administered your performance of that contract?

Mr. Bill Wornom	WUW Incorporated, Sanford, NC	(919) 774-3077
Mr. Steve Couch	Couch Oil, Durham, NC	(919) 286-5408
Mr. Jeff Myers	Blythe Construction	(336) 854-9003
Mr. Leonard Conway	Apac/Thompson Arthur Paving	(336) 382-1998
Mr. Julius Rankin	Rankin Grading	(336) 272-7942
Mr. Steve Bruce	Martin Marietta	(336) 668-3253

8. For what governmental units have you performed hauling and who in that city or town supervised or administered your performance of that contract?

NC Department of Transportation Various Offices:

	NCDOT Guilford County	(336) 334-3161
Mr. Mike Shaffner	NCDOT Winston-Salem	(336) 631-1360

9. Have you ever performed any hauling work for the U.S. Government? Yes
If so, who in the Government supervised or administered your performance of that contract?

US Postal Service Contacts:

Mr. Cleveland Leatherwood	Columbia AMC, Columbia, SC	(803) 822-8258
Mr. Bruce Lundsford	Greensboro BMC, Greensboro, NC	(336) 855-4324

10. What is the hauling experience of the principal individuals of your organization?

NAME	PRESENT POSITION	YEARS OF EXPERIENCE	MAGNITUDE AND TYPE OF WORK	IN WHAT CAPACITY
Gurney Long	President	30	Operations, Driving	Executive
Richard Wohlford	VP of Maintenance	40	Maintenance, Driving	Executive
Alex McLanahan	VP of Risk & Compliance	40	Safety, Strategic Ops, Risk	Executive
Drew Lahaie	Director of Safety	20	Safety, OSHA, FMCSA	Executive
Joe Wright	CFO	32	Financial, Maintenance, CPA	Executive
Jonita Luck, SPHR	Director of HR	15	Human Resources, Ops, Finance	Executive
Chuck Jones	Waste Ops Mgr	38	Operations, driving, grading	Operations Mgt.
Jamie Lockhart	Sales & Marketing	30+	Transportation sales	Sales, Ops Mgt.
Jaime Alberti	Sales & Marketing	13	Waste and transportation sales	Sales, Ops Mgt.
Ray Alberti	Assistant Terminal Mgr.	11	Waste Operations, Driving	Management
Jeff Kaufman	Area Manager	27	Waste Operations, Driving	Management
Charlie Dierking	Area Manager	23	Waste Operations, Driving	Management

TRANSPORTATION SERVICES – FORM 2B – CONTINUED

11. Provide data on your experience in the operation and maintenance of over-the-road tractor-trailer vehicles.

Number of vehicles: 144 Tractors, 22 Dump Trucks, 27 Walking Floor, 112 Tipper Trailers

Years of experience: 35+ with Tractor Trailer operations; 65+ with Dumps

Average annual miles per vehicle: 100,000 Tractors; 65,000 Dumps

Vehicle capacity, pounds: 80,000

12. List the location where the truck fleet operation can be visited.

7700 Kenmont Rd., Greensboro, NC 27409

13. List the location where the vehicle maintenance facility can be visited.

7700 Kenmont Rd., Greensboro, NC 27409

14. Do you currently operate a fleet of not less than 25 trucks? Yes

15. If the answer to No. 14 is yes, do you provide fleet maintenance; and if not, how is your fleet maintenance managed? Hilco maintains its own fleet in-house with five maintenance facilities

16. During the past year, did the fleet operate over city, state, or federal highways? Yes

17. List the approximate total number of miles the fleet was driven during the past year.

10,888,598 miles

18. If applicable, indicate, by verbal description and inclusion of appropriate maps, the transportation route(s) which would be used to transport the MSW from the proposed transfer station to the Subtitle D landfill in your firm's Disposal Services proposal. see attached page s 12A-12E

D. Provide a total listing of equipment that is proposed for execution of the contract. Provide as a minimum the following information for each vehicle to be used for the transportation of MSW:

- | | |
|----|---|
| 1. | Manufacturer, model and year: Mack CXN-613
2007-2009 Tractors |
| 2. | Mac Tipper 51 ft. 2007-2008 Trailers
Capacity: 122-130 cubic yards |
| 3. | Gross vehicle weight rating: 50,000 pounds – Tractor |
| 4. | Gross combination weight rating: 80,000 pounds –
Tractor-Trailer |
| 5. | Payload, volume: 24-25 tons/122-130 cubic yards |
| 6. | Vehicle dimensions: Tractor – 174" wheel base
Trailer - 51' L, 102" W, 13'6" H |
| 7. | Method of unloading: Standard Trailer/Tipper Transfer System |

8.
operated

Top cover description: Gorilla Roll Tarp, Manually

QUALIFICATION FORM 2C
DISPOSAL SERVICES

A. Name and Address of Contractor: Uwharrie Environmental Landfill
500 Landfill Road
Mt. Gilead, NC 27306

Telephone: 910-576-3697

B. Key Personnel (Name, Position): Billy Maness, General Manager
Joe Reynolds, Division Manager
Brian Scott, Operations Manager

C. Landfill Operating Experience

1. Facility(ies) Location:

Uwharrie Environmental Landfill, Mt. Gilead, NC

2. Description (capacity, design, waste source, equipment, etc):

The Uwharrie Regional Landfill was permitted in 1995 by the Montgomery County Board of Commissioners as a regional landfill to handle service area including the State of North Carolina. It is permitted as a subtitle D lined landfill with capacity of 20,164,458 cubic yards, with 22.7 years of life at current volumes as of December 31, 2011. Uwharrie utilizes CAES Global Positioning (Computer Aided Earthmoving System) to optimize waste placement and compaction while maximizing density and capacity.

3. Responsibilities and Personnel:

List of personnel and responsibilities follow this form

5. Dates of Operational Responsibility:

March 17th, 1992 to July 7, 2027

D. Other Landfills Owned or Operated by Contractor (name, locations, size):

Foothills Environmental Landfill, Lenoir, NC

Upper Piedmont Environmental Landfill, Rougemont, NC

East Carolina Environmental Landfill, Aulander, NC

QUALIFICATION FORM 2C

DISPOSAL SERVICES

(CONTINUED)

E. Description of Proposed Landfill to be used for Greensboro MSW Disposal:

1. Name of Landfill: Uwharrie Environmental Landfill

Location of Landfill: 500 Landfill Road, Mt. Gilead, NC 27306

Municipality or Jurisdiction located in:

Montgomery County, NC

Main access highways from the City of Greensboro's transfer station and distance:

US Highway 74/220 South, to Biscoe exit, turn left onto Highway 24/27 West, travel 19 miles, turn right onto Landfill Road. The distance is approximately 70 miles from the Greensboro transfer station.

2. Ownership, Operations and Engineer (Name, Address, Phone)

a. Landfill Owner: Montgomery County Board of Commissioners

b. Landfill Operator: Republic Services of North Carolina

c. Original Landfill Designer: Hodges, Harbin, Newberry & Tribble
484 Mulberry St, Suite 265
Macon, GA, 31202

d. Current Landfill Engineers: Same as above in item C.

QUALIFICATION FORM 2C
DISPOSAL SERVICES

(CONTINUED)

3. Design and Construction:

- a. Describe current or future proposed landfill access, layout, design, and construction. Discuss the development plan, cell construction, liners, leachate collection and management, on-site and off-site monitoring, and other facilities. Attach drawings and specifications as appropriate.

The Uwharrie Environmental Landfill has excellent access from SR24/27. The landfill is a Subtitle D technology design, utilizing composite lined cells. The leachate collection system has two glass lined tanks, with force main direct to Town of Troy POTW. Cells typically are 5-12 acres in size and are constructed as needed. Construction on the next cell, Cell No. 13 is currently underway. The landfill monitors groundwater, storm water, and methane gas onsite. Additionally a MRF and gas to energy project plan to come online in 2013.

4. Operations:

- a. Discuss existing or future proposed landfill operations including days and hours of operation; gate controls; waste weighing or volume determinations; on-site traffic control; dumping procedures; daily, intermediate, and final covering; and on-site facilities (maintenance areas, water, restrooms).

The landfill operates Mon. – Fr., 6:00 am – 5:00 pm and Sat. – 7:00 am – 12:00 noon. The landfill is closed for the following holidays: Thanksgiving Day, Christmas Day, and New Years Day. Memorial Day, Fourth of July, Labor Day, and Christmas Eve operate on a flexible reduced schedule. Scale house attendant is present during all operating hours. Inbound and outbound certified hydraulic scales. All vehicles on landfill premises under Republic Services policy and guidelines, operate at 10 mph per posted speed limit signs and speed bumps strategically located in roadways. Inbound trucks upon reaching working face are instructed by landfill operators at all times. Daily cover may consist of 6" of soil, or posi-shell, and/or tarps. Intermediate cap is 12" of soil. Final cap is Subtitle D.

- b. List landfill equipment currently used, or to be used, on site.
See attached list following this page

UWHARRIE ENVIRONMENTAL EQUIPMENT LIST

NEW UNIT #	DESCRIPTION	SERIAL NO.
AD094380-3041	09 CAT 740 END DUMP	B1P04380
AD095142-3041	09 CAT 740 END DUMP	B1P05142
BH082605-3041	08 CAT 420E BACKHOE	KMW02605
EX062684-3041	06 CAT 345B EXCAVATOR	AGS2684
EX090475-3041	09 CAT 345B EXCAVATOR	EEH00475
MG95245X-3041	95 VOLVO G720B GRADER	X038245X
SS073199-3041	07 BOBCAT SKID STEER	531813199
TC060388-3041	06 CAT 836H COMPACTOR	BXD00388
TC070625-3041	07 CAT 836H COMPACTOR	BXD00625
TC080706-3041	08 CAT 836H COMPACTOR	BXD00706
TDD070466-3041	07 CAT D6T DOZER	KJL00466
TDF060640-3041	06 CAT D9T DOZER	RJS00640
TDF081105-3041	08 CAT D9T DOZER	RJS01105
TDF103622-3041	10 CAT D8T DOZER	KPZ03622
TF027592-3041	02 JOHN DEERE 7210 TRACTOR	RW7210H07592
TG984067-3041	98 MACK RD688SX RO	1M29268C3WM034067
TL882281-3041	88 MACK DM690S LUBE TRUCK	1M2B179C1JW002281
TPR103663-3041	10 COLUMBIA LOW PROFILE TIPPER	103663
TPR114611-3041	11 COLUMBIA LOW PROFILE TIPPER	20346-11
VR920310-3041	92 CAT CP563 ROLLER	1YJ00310
WT929590-3041	92 MACK DM690S WATER TRUCK	1M2B209C8NM009590
AC01K295-3041	01 P185WIR AIR COMPRESSOR	315068UHK295
AC102088-3041	10 INGERSOLL RAND FLARE COMPRESSOR	09DME122088
FK962146-3041	96 CAT FORKLIFT GP30LP	7AM02146
GN061043-3041	06 KUBOTA GENERATOR	651043
LM022N02-3041	02 RHINO BOOM	1392N02
LM041148-3041	04 BUSH HOG 3715 BATWING	12-01148
LM065532-3041	06 KUBOTA GOLF CART	KRTV900A61055532
LM992083-3041	99 BUSH HOG 3200	12-2083
LP08RO08-3041	08 ALLMAND NLPRO LIGHT PLANT	2342PRO08
LP09RO07-3041	09 AMIDA NLPRO LIGHT PLANT	2663PRO07
POSI SHELL	93 POSI APPLICATOR	PS069300011
PU003365-3041	00 CHEV C1500 4x4	1GCCK23R2YF453365
PU042588-3041	04 FORD F150	2FTRX18W04CA72588
PU072264-3041	07 FORD F150	1FTPW14V67FA52264
PU075307-3041	07 FORD F250	1FTSW21547EB15307
PW025872-3041	02 HOTSY 1280SS	75872
WL930877-3041	93 CAT IT12 RT LOADER	1KF00877

QUALIFICATION FORM 2C
DISPOSAL SERVICES

(CONTINUED)

- c. Provide below three references of private firms or local governments who have been utilizing the current landfill for MSW for at least the last year. Provide name of user, contact, and a telephone number.
- i. Reference No. 1: The City of Greensboro
Dale Wyrick, dale.wyrick@greensboro-nc.gov
336-373-2783
 - ii. Reference No. 2: The City of Durham
Donald Long, Donald.long@durhamnc.gov
919-560-4186 ext. 32222
 - iii. Reference No. 3 The City of Asheboro
John Ogburn, jogburn@ci.asheboro.nc.us
336-626-1000 ext. 213

5. Operating History (for existing proposed landfills):

- a. Summary of quantities of waste received at the landfill in the last four years.

<u>Year</u>	<u>Amount of Waste Landfilled</u>
2011	864,622 tons
2010	803,747 tons
2009	719,300 tons
2008	887,502 tons

- b. Average quantities of waste currently received and landfilled.

Daily Average: 3100 tons

Weekly Average: 16,000 tons

Annual Estimate: 832,000 tons

- c. What proportion of the current waste deliveries are under various contractual arrangements?

Long-Term (over 1 year): 172,614 tons

Short-Term/Spot Market: 357,577 tons

Other (explain): 82,530 special waste and events tons

QUALIFICATION FORM 2C

DISPOSAL SERVICES

(CONTINUED)

- d. What are the historical spot market tip fees for acceptable municipal waste over the last three years?

\$37 \$/ton

\$37 \$/ton

\$37 \$/ton

- e. Current spot market tip fee:

\$37 \$/ton*

*Does this fee include any taxes, state or local fees, or other pass-through charges?

Please explain: Yes, the \$2 NC STATE tax

6. Permit Conditions and Status

- a. For facilities under construction: Identify the permit(s) required for the proposed landfill construction and operation with names and addresses of granting organizations.

N/A

- b. For existing facilities: Provide a summary of current permit status including permit name, identification number, date granted, and expiration date.

On October 19th, 2011 Montgomery County(Owner) and Republic Services(Operator) received a five year renewal from NC DENR for permit #62-04 to Operate the Uwharrie Regional Landfill. The Permit to Operate will expire October 18, 2016.

QUALIFICATION FORM 2C
DISPOSAL SERVICES

(CONTINUED)

- c. From the above permits, summarize any specifications, conditions, limitations, or restrictions contained in the landfill permits, which would relate to any of the following:

Types of wastes: *This facility is permitted to receive solid waste generated within the State of North Carolina*

Number and size of delivery vehicles:
average 32 trucks per day, average 24.5 tons per load.

Days or hours of receiving or landfilling waste:
The landfill operates Mon. – Fr., 6:00 am – 5:00 pm and Sat. – 7:00 am – 12:00 noon. The landfill is closed for the following holidays: Thanksgiving Day, Christmas Day, and New Years Day. Memorial Day, Fourth of July, Labor Day, and Christmas Eve operate on a flexible reduced schedule.

Life of permitted areas (give expiration date): *22.7 years, July 2034*

Volumetric capacity of permitted areas (give final permitted capacity):
20,164,458 cubic yards

Terms of contractual agreement:
Republic Services is contracted with Montgomery County to operate the Uwharrie Regional Landfill through July 7th, 2027.

Conditional operations related to ongoing environmental monitoring:
Ground Water- Semi-annual
Leachate- Monthly
Perimeter methane- Quarterly
Gas Flare- Monthly
All monitoring is done within the required time frames. Republic meets or exceeds all conditions of the permit.

Conditional operations related to any past or pending legal, financial, or operational event or finding: *None*

Any other permit item which could impact this agreement: *None*

QUALIFICATION FORM 2C

DISPOSAL SERVICES

(CONTINUED)

d. Are there any current lawsuits pending against the operations of the landfill? Please detail: *No*

e. Is there any pending enforcement action against the landfill that has been filed by the federal, state, or local jurisdiction? Please detail: *No*

f. Has the landfill been shut down since it was initially permitted? *No*

How long? (months) *N/A*

Reason for shutdown: *N/A*

7. Proposed Schedule:

Submit a list of all activities, including permitting, design, construction, equipping, and startup required to bring the landfill on line. For each activity, provide detailed information regarding the time required to complete the activity, the current status of the activity, and your assessment of factors that may prevent the activity from being completed in order to have the landfill available by 7/1/2012. Clarify all activities required to achieve capacity for the contract period.

All operations to accept the City of Greensboro's waste stream are currently established.

Uwharrie Environmental Landfill Staff

William Maness, General Manager

GM for Business Unit including Uwharrie Environmental Landfill & MRF, Moore and Richmond Transfer Stations, and Troy Hauling
Oversees all operations performed by division manager, operations manager and hauling division manager.

Joe Reynolds, Division Manager

Oversees daily operations for landfill, MRF and 2 Transfer Stations. Includes Safety, State Reporting, Operations, Policies and Produces, and Financial.

Brian Scott, Operations Manager

Safety Officer, Employee Supervisor, Directs Daily Landfill Operations.

Eugene Gardner, Working Face Supervisor

Ensures correct placement of waste, dozer operator, completes berm building and intermediate cap placement.

Jerry Davis, Working Face Supervisor

Installs drainage pipe, maintains cover dirt tracking, machine maintenance compliance, dozer operator, and skid steer operator

Billy Stutts – Compactor Operator

Compacts waste on working face using CAES system to ensure maximum compaction and designation of waste placement.

Jason Taylor – Compactor Operator

Compacts waste on working face using CAES system to ensure maximum compaction and designation of waste placement.

Wes Williams – Compactor Operator

Compacts waste on working face

Dale Hoover – Dozer Operator

Spread waste on working face for compaction by compactor after trucks unload waste.

Wayne Jacobs – Dirt Truck Operator

Haul dirt for daily cover.

Randy Smith – Dirt Truck Operator

Haul dirt for daily cover.

Darrell Dunn – Excavator Operator

Load soil for daily cover.

James Thompson - Laborer

General labor and backhoe operator.

Dwight Cole – Laborer

General labor

Sharon Pigford – Office Manager

Maintains compliance records, collections, customer assistance, payroll, maintain employee records and assist general manager, division manager and operations manager as needed.

Janis Hargett – Special Waste Coordinator

Maintains special waste records, maintains equipment records, billing and customer assistance, assist division manager as needed.

Laura Hoover – Scale Operator

Operates inbound and outbound scales, maintains special waste samples w/pictures, verifies special waste manifest with incoming special waste loads, and directs traffic flow to proper areas for disposal and recycling.

Melanie McNabb – Scale Operator

Operates inbound and outbound scales, maintains special waste samples w/pictures, verifies special waste manifest with incoming special waste loads, and directs traffic flow to proper areas for disposal and recycling. Issues purchase orders for all purchases.

Dewey Thompson – Site Security Officer

Provides after hour security for landfill and MRF.

QUALIFICATION FORM 3 REFERENCES

The Proposer shall provide a minimum of three (3) but no more than five (5) references of the most recently awarded and serviced (but not necessarily completed) comparable projects. References are to be provided for each service being offered by the proposer (transfer station operations, transportation, and/or disposal).

1. Name of Agency: The City of Greensboro

Address: 300 West Washington St

Greensboro, NC 27402

Phone Number: 336-373-2443

Principal Contact Person(s): Dale Wyrick, Director of Field Operations

Year Contract Initiated: 2006

Cost of Work (\$): \$5,700,000 annually

Project Description: Disposal services for Municipal Solid Waste at the Uwharrie Environmental Landfill.

2. Name of Agency: The City of Durham

Address: 1833 Camden Drive

Durham, NC 27704

Phone Number: 919-560-4186 ext. 3222

Principal Contact Person(s): Donald Long, Director of Solid Waste Management Department

Year Contract Initiated: 1997

Cost of Work (\$): 4,750,000 annually

Project Description:

Operation of the City owned transfer station, loading, transportation and disposal for Municipal Solid Waste at the Uwharrie Environmental Landfill.

QUALIFICATION FORM 3

REFERENCES

(CONTINUED)

3. Name of Agency: The City of Asheboro

Address: PO Box 1106

Asheboro, NC 27204

Phone Number: 336-626-1234

Principal Contact Person(s): John Ogburn, City Manager

Year Contract Initiated: 2008

Cost of Work (\$): 500,000 annually

Project Description:

Disposal services for Municipal Solid Waste at the Uwharrie Environmental Landfill.

4. Name of Agency: Moore County

Address: PO Box 1927

Carthage, NC 28327-1927

Phone Number: 910-947-3637

Principal Contact Person(s): Chad Beane, Solid Waste Manager

Year Contract Initiated: 1993

Cost of Work (\$): 530,000 annually

Project Description:

Operation of the County transfer station, loading, transportation and disposal for Municipal Solid Waste at the Uwharrie Environmental Landfill.

QUALIFICATION FORM 3

REFERENCES

(CONTINUED)

5. Name of Agency: Montgomery County

Address: PO Box 425

Troy, NC 27371

Phone Number: 910-576-4221 ext. 325

Principal Contact Person(s): Matthew Woodard, County Manager

Year Contract Initiated: 1993

Cost of Work (\$): see explanation below

Project Description:

Republic Services operates the County regional landfill, Uwharrie Environmental, under a long term-of-site operating agreement. As part of the agreement Republic also operates the County Recycling/Convenience Centers. Operation includes all permitting, engineering, construction, expansion, monitoring and closure post closure processes. Republic provides a discounted disposal rate for the County. The County receives host fees, franchise fees, and community contributions based on the tonnage from out-of county waste.

CHAPTER 5 MASTER PLAN APPROACH

In accordance with the RFP proposers must provide a master plan addressing staffing, equipment and operational strategies including how the City will transition from current operations to the new privatized operations. Transition from the City operated transfer station to a Republic Services operated facility is not expected to present any challenging circumstances. Republic expects a smooth transition with minimal disruption from current operations.

Assuming the contract award follows the proposed schedule outlined in section 1.3 of the RFP, Republic Services and our subcontractor Hilco are prepared to mobilize and take over the transfer station operations by July 1, 2012. Our implementation schedule would begin with organizing meetings with City staff to conduct interviews for our labor workforce. Our intent is to utilize City of Greensboro staff to fill open positions based on their qualifications and the ability to meet Republic Services employment guidelines. Secondly, we would secure the required equipment, supplies and materials to comply with the Agreement.

Our proposal encompasses the core principle of our company's mission which is to provide industry-leading solid waste and environmental services that exceed our customer's highest expectations. Republic Services recommends three flexible options to achieve the following goals:

- 1) Provide the City with guaranteed disposal capacity for 15 plus years.
- 2) Perform the above task in an environmentally sound approach.
- 3) Provide the above services in an economically viable manner.
- 4) Avoid political controversy for re-opening White Street Landfill.
- 5) Work with the City to provide guidance to meet waste reduction thresholds.
- 6) Implement the above tasks with very little disruption to current solid waste operations.

Rates will be adjusted annually by Consumer Price Index-All Urban Consumers. Fuel will be adjusted monthly from the Department of Energy, Lower Atlantic Region Index less the established base rate, be it positive or negative. Republic Services will operate under the current rules and regulations in place by NCDENR. Changes to these rules or regulations could lead to a pass through of the increased cost to The City of Greensboro, with no mark-up by Republic Services. Republic Services fee for services is based on dollars per ton of MSW and excludes the \$2/ton NC State tax. It is noted that the service fee for Option 6- transfer, operations and disposal are only good for the three and five year terms due to the vague assignment of maintenance and repair expenses related to the transfer station there after. The disposal only option will not include a fuel surcharge. Republic Services' proposal will not impose any obstacles or operational changes to the City's solid waste collection and recycling services.

Republic Services has the ability and resources to respond to natural and man-made disasters. Our team has experience mobilizing resources quickly and efficiently to respond to customer needs. Republic Services is capable of providing a comprehensive plan for uninterrupted disposal services. Republic currently has 833 employees and operates 357 trucks daily in North Carolina. We currently operate five(5) Sub-title D landfills, nine (9) transfer stations, twenty-two(22) hauling companies and five(5) Material Recovery Facilities.

Option 4- Disposal Only

This option mirrors the current agreement with The City and Republic Services. This option would not require changes to the current operations plans. The City would be responsible for contracting for hauling services.

The City would continue all operations of transfer station that would include loading, permitting, utilities, scales, leachate removal, litter control, debt service, facility and equipment maintenance. This option could be implemented immediately following contract execution.

Option 5- Transport and Disposal services from the City's Transfer Station

This option continues to transfer waste from the City's transfer station to Uwharrie Environmental Landfill. The operational changes would include disposal and transportation services into one agreement. Republic Services of North Carolina would be the contract holder. Hilco Transport would be the subcontractor for the transfer of waste from the City Transfer Station to the Republic Services Uwharrie Environmental Landfill. The City would continue pay for permitting, utilities, scales, leachate removal, debt service, facility and equipment maintenance.

Option 6- Operations/Loading, Transport, and Disposal services from the City's Transfer Station

This option continues to transfer waste from the City's transfer station to Uwharrie Environmental Landfill. The operational changes would include operations, loading and transportation of waste would now be in one agreement. Republic Services of North Carolina would be the contract holder. Hilco Transport would be the subcontractor for operations, loading and transfer of waste from the City Transfer Station to the Republic Services Uwharrie Environmental Landfill. Hilco Transport will assume operations of the transfer station. This includes loading, paying utilities, odor/vector control, drainage cleanout, transfer station superintendent, transfer station safety program, security, OSHA compliance, reporting, vehicles and equipment and maintenance. The City would continue to pay for permitting, scale operations, and debt service.

Summary Financial Information for Republic Services, Inc.

Financial Capabilities

Republic Services is America's second largest non-hazardous solid waste services company as measured by revenue. Headquartered in Phoenix, Arizona, Republic Services provides waste collection, transfer, recycling and disposal services to millions of residential, commercial and industrial customers. Republic's team of approximately 30,000 dedicated employees is committed to delivering service that exceeds the customers' highest expectations.

The Company's 2011 Annual Report to Shareholders (Form 10-K) contains financial information about the Company and is submitted in response to the request for financial information. The Annual Report to Shareholders has been prepared in accordance with Securities and Exchange Commission requirements and in accordance with generally accepted accounting principles. Selected financial data can be found on pages 30 and 31 of the 2011 Annual Report.

The financial statements contained in the Annual Report were audited by Ernst & Young LLP (Independent Registered Public Accountants) – Phoenix, Arizona. Their reports, which are dated February 17, 2012, are on pages 74 and 75 of the 2011 Annual Report (Form 10-K).

Republic Services, Inc. is a publicly owned company whose shares are traded on the New York Stock Exchange (NYSE symbol: RSG).

Summary 5-years of Financial Data (in millions)

	2011	2010	2009	2008	2007
Revenue	\$8,192.9	\$8,106.6	\$8,199.1	\$3,685.1	\$3,176.2
Operating income	\$1,552.7	\$1,539.1	\$1,589.8	\$283.2	\$536.0
Net income	\$588.9	\$507.5	\$496.5	\$73.9	\$290.2
Total assets	\$19,551.5	\$19,461.9	\$19,540.3	\$19,921.4	\$4,467.8
Stockholders' equity	\$7,683.4	\$7,848.9	\$7,567.1	\$7,282.5	\$1,303.8

Long-Term Stability and Sufficient Capital

As of December 31, 2011, Republic Services, Inc. reported total assets of \$19,551,500,000. The financial prospects for Republic Services indicate long-term stability based on the Company's assets. Republic Services has 194 transfer stations, 191 active landfills, 74 recycling facilities and 334 collection operations in 39 states and Puerto Rico. It is the Company's belief that it has the financial capabilities and sufficient working capital or access to sufficient working capital to finance and perform the required work.

Ownership

Republic Services, Inc. is a publicly traded company on the New York Stock Exchange (NYSE symbol: RSG). The following table shows certain information as of December 31, 2011 with respect to the ownership of common stock by each shareholder who is known by Republic Services to own more than 5% of our outstanding common stock:

Name of Owner	Number of Shares	Percent
Cascade Investment, LLC	65,154,169	17.6%
Fidelity Management (FMR, LLC)	18,524,724	5.0%

No other individual or entity owns more than 5 percent of the Company.

Credit Information

Republic Services, Inc. of Phoenix, Arizona, is a leading provider of non-hazardous solid waste collection, transfer and disposal services.

Credit Lines

Total All Banks (as of 3-15-12): \$ 2.5 billion

Bank References

All inquiries for bank references must be made by fax and include the Tax ID number listed below.

Bank of America
Confirmation Department
Reference: Republic Services Inc.
Tax ID: 65-0716904
Fax: 803-832-7770

J P Morgan Chase
Confirmation Department
Reference: AWIN Management
Tax ID: 76-0353318
Fax: 817-345-3795

Public Debt Rating

Rating Agency	Rating
Moody's	Baa3
Standard & Poor's	BBB
Fitch Ratings	BBB

Republic Services, Inc. carries an "investment grade" credit rating. On Aug. 5, 2010, Fitch Ratings upgraded Republic Services, Inc. In a press release, Fitch states "RSG's ratings reflect the waste services company's proven commitment to debt reduction as well as improvements to the capital structure that was created by the 2008 merger with AW."

Credit References

Heil Environmental
2030 Hamilton Place Blvd., Suite 200
Chattanooga, TN 37421
Contact: Richard Bassett
Telephone: (423) 855-6397
Fax: (423) 855-3478
Email: RBassett@DoverESG.com

Mansfield Oil Co.
1025 Airport Parkway, SW
Gainesville, GA 30501
Contact: Erica Johnstone, Credit & Collections Analyst
Telephone: (678) 450-2330
Fax: (770) 532-6266

Mack Truck
Vanguard Truck Center
Tower Place 200
3348 Peachtree Rd. NE. Suite 1450
Atlanta, GA 30326
Contact: Tom Ewing, President
Telephone: (404) 963-9143

Wastequip
Corporate Headquarters
1901 Roxborough Road
Suite 300
Charlotte, NC 28211
Contact: Pattie Shidler
Telephone: (800) 285-0666 ext. 241
Fax: (404) 363-4989

FleetPride
P.O. Box 9156
Corpus Christi, TX 78469
Contact: Mr. Steven Stockseth
(Please fax requests)
Telephone: 866-221-2484 ext. 126
Fax: 361-883-3323

CHAPTER 7 FINANCING PLAN

REPUBLIC SERVICES HAS THE EQUIPMENT AND INFRASTRUCTURE TO FULFILL THE REQUIREMENTS OF THE CITY OF GREENSBORO PROPOSAL. WE WILL SUBCONTRACT TRANSPORTATION AND OPERATIONS WITH HILCO. HILCO WILL BE RESPONSIBLE FOR THE EQUIPMENT USED AT THE TRANSFER STATION.

CHAPTER 8 IMPLEMENTATION SCHEDULE

- 06/06/12- CONTRACT NEGOTIATIONS BEGIN
- 06/22/12 NEW AGREEMENT SIGNED
- 06/23/12 REPUBLIC AND HILCO MEET WITH CITY STAFF TO NOTIFY THEM OF THE CHANGES AND BEGIN INTERVIEWS.
- THE WEEK OF 06/23/12 REQUIRED EQUIPMENT IS DELIVERED TO TRANSFER STATION
- THE WEEK OF 06/23/12 TRANSITION UTILITIES' INVOICES TO HILCO
- EMPLOYEE TRAINING ON COMPANY POLICIES, EFFICIENCIES, AND SAFETY PROCEDURES.
- REPUBLIC SERVICES MEET WITH THE CITY STAFF TO DETERMINE REQUIRED REPORTING INFORMATION.
- 07/01/12- HILCO ASSUMES OPERATIONS OF THE TRANSFER STATION, WASTE IS TRANSFERRED TO REPUBLIC'S UWHARRIE ENVIRONMENTAL LANDFILL

CHAPTER 9 CUSTOMER SERVICE PROCEDURES

Customer-Centered Service Philosophy

At Republic Services, taking care of our customers is the number one priority. Our customer-centered service philosophy guides our business decisions. We take pride in our customer service department and the quality, efficiency and experience of our customer service representatives. Maintaining a high level of customer satisfaction is the cornerstone of our success.

Basic Customer Service Principles

Republic's customer services programs are based on the following five principles that guide our daily business operations and excellent service.

1. Employ the highest quality personnel.

We retain highly skilled and experienced personnel and compensate them accordingly.

2. Ensure easy and immediate access for customers.

Appropriate staffing is critical to ensure easy and streamlined access to our professional staff for both residents and staff. With a high ratio of customer service representatives (CSRs) to customers, Republic's customers have as much time with our CSRs as is necessary to resolve any inquiry. Republic generally has more CSRs in relation to its customer base than the other major solid waste service providers operating in the markets we serve.

3. Ensure timely and efficient complaint resolution and follow-up.

Republic has detailed policies and procedures for our customer service systems and controls which facilitate expeditious complaint resolution and follow-up.

Republic's use of state-of-the-art field communication and same day complaint resolution goal will translate into a timely and efficient turn-around from point of contact by customer to resolution.

4. The customer is always right.

Republic follows the basic tenet that the customer is always right. Republic employees are taught to give the benefit of the doubt to every customer even if the facts may imply customer error. For instance, if customers call about missed pickups, we assure them that their trash will be picked up promptly and thank them for calling. We will offer a friendly reminder regarding setout hours in the event that the missed pickup was due to a late setout by the customer. This gentle approach generally mitigates future calls and prevents unnecessary complaints.

5. Train all Republic employees in customer service.

To ensure a high level of quality service, every Republic employee — whether a driver, CSR or manager — is trained in customer service. Employees are evaluated annually on their performance in this area.

Customer Service Standards

1. We will process and accurately enter into InfoPro customer related documentation, route sheets, equipment work orders and other paperwork on a same-day basis and we will provide error-free invoices.
2. All customer complaints are resolved to the customer's satisfaction (or a customer-agreed plan exists to solve the complaint) within 24 hours of receipt. A closed loop process must exist
3. If requested, clean, decaled containers and carts are delivered and/or placed on time and exactly to our customer's requirements.
4. Customer site conditions left in a clean and orderly fashion—litter is picked up and carts are left neatly on the curb.
5. All dispatched special request services are completed on the day assigned with zero misses if the request is made prior to 4:00 pm. Any special requests made after 4:00 pm will be serviced the next business day (special requests, ie... bulk pick ups are a fee based service)
6. Professional customer service representatives make every effort to answer each customer phone call within 25 seconds of reaching our operator or automated attendant. High volume days may require a slightly longer wait.

All customer service staff members receive quality-based performance reviews and ongoing training in the most advanced customer service techniques. All CSRs are monitored for their call quality. Currently, CSRs receive random monitors each month, where their calls are recorded, evaluated and reviewed with management. During the review, the supervisor coaches employees on "soft skills," including courtesy, how to be more pro-active and one-call resolution.

Customer Service Approach

Republic's customer service department and response system is divided into two functional categories — administrative and operational. CSRs will handle both functional categories. The CSR's administrative responsibilities include handling customer questions and inquiries and providing collection schedule information. CSRs will handle service-related and complaint calls with the utmost courtesy, promptness and efficiency. The CSR's operational responsibilities involve communicating customer needs to dispatch in order to facilitate the resolution of general operational issues including missed pickups, spillage, container exchanges or other operational issues requiring immediate action in the field by our drivers and/or supervisors.

CHAPTER 10 LITIGATION HISTORY

p. 21, Chapter 10 (Litigation History)

- Environmental compliance **does not have information** to disclose pertaining to the request in p. 21, Chapter 10 (Litigation History) of the pdf document with regard to information maintained in the Compliance Disclosure Database. An enforcement search was performed on Republic Services of North Carolina, LLC for all legal matters within the past 5 years. Environmental Compliance has nothing to report.



C. Randolph Bishop
Travelers Bond & Financial Products
Vice President- Construction Services
4505 Emperor Blvd., Suite 210
Durham, NC 27703
919-474-4801
919-474-4817 (fax)

May 10, 2012

City of Greensboro, NC
300 W. Washington St.
Greensboro, NC 27402

Re: Proposal for #08-12 for Municipal Solid Waste
Management Services for the City of Greensboro, NC
Bid date: 5/10/12

Dear Sirs,

We are writing to you at the request of Republic Services of NC, LLC. This principal has or is about to submit a bid proposal for RFP #08-12 for Municipal Solid Waste Management for the City of Greensboro, NC bid date 5/10/12.

If a contract for this work is awarded to Republic Services of NC, LLC, the Travelers Casualty and Surety Company of America, a surety licensed to conduct business in North Carolina has agreed to act as surety on the performance bond as specified for the term options of 3 yrs, 5 yrs, 10 yrs and 15 yrs. As a condition of this bid for bid options of 10 yrs and 15 yrs., Travelers, as surety, will condition this bid on the use of the attached performance bond endorsement to be attached to the City of Greensboro's performance bond form provided in the RFP.

Please let us know if you need anything further in this regard.

Sincerely,

C. Randolph Bishop
NC Resident Agent



POWER OF ATTORNEY

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company

Attorney-In Fact No. 219990

Certificate No. 004501572

KNOW ALL MEN BY THESE PRESENTS: That St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company and St. Paul Mercury Insurance Company are corporations duly organized under the laws of the State of Minnesota, that Farmington Casualty Company, Travelers Casualty and Surety Company, and Travelers Casualty and Surety Company of America are corporations duly organized under the laws of the State of Connecticut, that United States Fidelity and Guaranty Company is a corporation duly organized under the laws of the State of Maryland, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc., is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint

C. Randolph Bishop, Donna B. Christian, Guy B. Proctor, Jr., Stephen S. Knox, Will M. Poe, Sharon L. Wheeler, Yvonne R. Roberts, Adam Pfanmiller, and Daniel Fulcher

of the City of Durham, State of North Carolina, their true and lawful Attorney(s)-in-Fact, each in their separate capacity if more than one is named above, to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

IN WITNESS WHEREOF, the Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 31st day of August, 2011

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company



State of Connecticut
City of Hartford ss.

By: [Signature]
George W. Thompson, Senior Vice President

On this the 31st day of August, 2011, before me personally appeared George W. Thompson, who acknowledged himself to be the Senior Vice President of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

In Witness Whereof, I hereunto set my hand and official seal.
My Commission expires the 30th day of June, 2016.



[Signature]
Marie C. Tetreault, Notary Public

ENDORSEMENT "A"

Provided, however, that the Obligee accepts the bond subject to the following conditions and provisions:

1. The bond is for the term beginning July 1, 2012 and ending on June 30, 2017.
2. The bond may be extended for additional term(s) of twelve (12) months at the option of the Surety, by continuation certificate executed by the Surety. At no time will the period of exposure under the bonds exceed twelve (12) months. Notification of Non-Renewal shall be given by Certified Mail to the Obligee no later than one hundred twenty (120) days prior to the expiration date of the bonds. Failure of the Surety to issue a Continuation Certificate or otherwise extend the term, shall not constitute a default under the Performance Bond.
3. In the event of default by the Principal in performance of the contract during the term of the bond, the Surety shall be liable only for the loss to the Obligee due to actual excess costs of performance of the contract up to the termination of the term of the bonds. Maximum aggregate liability of the Surety is limited to the penal sum of the bond.
4. Any suit under the Performance Bond must be instituted before the expiration of two (2) years from the last day of the term of the Performance Bond and any continuation thereof. If this limitation is made void by any law controlling the contract hereof, such limitation is made void by any law controlling the contract hereof, such limitation shall be deemed to be amended to equal the minimum period of limitation permitted by law.

The bond is to secure the Principal's obligation as it relates to



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
06/01/2011

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER CANNON COCHRAN MANAGEMENT SERVICES, INC. 17015 N. SCOTTSDALE RD. SCOTTSDALE, AZ 85255	CONTACT NAME: PHONE (A/C, No, Ext): 800-853-6155 FAX (A/C, No): E-MAIL: ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
INSURED REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	INSURER A: OLD REPUBLIC INSURANCE COMPANY NAIC # 24147	
	INSURER B: LEXINGTON INSURANCE COMPANY 19437	
	INSURER C:	
	INSURER D:	
	INSURER E:	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENL AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC		MWZY 59257	6/30/2011	6/30/2012	EACH OCCURRENCE \$5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$5,000,000 MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$5,000,000 GENERAL AGGREGATE \$5,000,000 PRODUCTS - COMP/OP AGG \$5,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		MWTB 21343	6/30/2011	6/30/2012	COMBINED SINGLE LIMIT (Ea accident) \$5,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$		2214223/2214224	6/30/2011	6/30/2012	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N/A	MWC 217108 00 AOS MWXS 945 Excess WC OH MWXS 946 Excess NSWC TX	6/30/2011 6/30/2011 6/30/2011	6/30/2012 6/30/2012 6/30/2012	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$3,000,000 E.L. DISEASE - EA EMPLOYEE \$3,000,000 E.L. DISEASE - POLICY LIMIT \$3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
 Evidence of Coverage - For use for Republic Services, Inc. and all its subsidiaries

TEXAS EXCESS INDEMNITY AND EMPLOYERS LIABILITY:
 Republic Services, Inc., & its subsidiaries are registered non-subscribers to the Texas Workers Compensation Act. Republic Services, Inc., has filed an approved Indemnity Plan with the Texas Department of Insurance which offers an alternative in benefits to employees rather than the traditional Workers Compensation insurance in Texas. The excess policy (#MWXS 946) shown on this certificate provides excess indemnity and Employers Liability coverage for the approved indemnity Plan.

CERTIFICATE HOLDER	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

6/30/2011

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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PRODUCER CANNON COCHRAN MANAGEMENT SERVICES, INC. 17015 N. SCOTTSDALE RD. SCOTTSDALE, AZ 85255	CONTACT NAME: PHONE (A/C, No, Ext): 800-853-6155		FAX (A/C, No):
	E-MAIL ADDRESS:		
INSURED REPUBLIC SERVICES, INC. 18500 N. ALLED WAY PHOENIX, AZ 85054	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: INDIAN HARBOR INSURANCE COMPANY		36940
	INSURER B:		
	INSURER C:		
	INSURER D:		
	INSURER E:		

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	GENERAL LIABILITY <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input type="checkbox"/> RETENTIONS <input type="checkbox"/>						EACH OCCURRENCE \$ AGGREGATE \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below:	Y/N	N/A				<input type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
A	POLLUTION LEGAL LIABILITY			PEC002351504	6/30/2011	6/30/2012	\$50,000,000 Each Occurrence

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Evidence of Coverage - For use for Republic Services, Inc. and all its subsidiaries

CERTIFICATE HOLDER**CANCELLATION**

Evidence Only	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
03/02/12

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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PRODUCER Ascension Ins Agy-Greensboro Greensboro Branch 3 Centerview Dr., Suite 100 Greensboro, NC 27407 Thomas Beattie	336-217-6902 336-378-1332	CONTACT NAME: Mary Jean Williams PHONE (A/C, No, Ext): 336-217-6922 FAX (A/C, No): 336-378-1332 E-MAIL ADDRESS: mwilliams@ascensionnc.com
	INSURER(S) AFFORDING COVERAGE	
INSURED Hilco Transport, Inc. PO Box 35049 Greensboro, NC 27425	INSURER A: National Interstate Ins Co* NAIC # 32620	
	INSURER B: Peerless Insurance Company* 24198	
	INSURER C: Lexington Insurance Company	
	INSURER D:	
	INSURER E:	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC		VPP490000709	03/01/12	03/01/13	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/POP AGG \$ 1,000,000
	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> Any Comm'l <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS <input type="checkbox"/> Auto		VPP490000709	03/01/12	03/01/13	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Tri Interchange \$ 50,000
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$ <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE					EACH OCCURRENCE \$ AGGREGATE \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below Y/N <input checked="" type="checkbox"/> N <input type="checkbox"/> N/A		VWC490000709	03/01/12	03/01/13	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
B	Motor Truck Cargo		IM9828660	03/01/12	03/01/13	Per Auto 50,000 \$5,000 Ded.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER *Insurance Verification Only* "Hilco Master"	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE <i>Mary Jean Williams</i>

CHAPTER 13 CRIMINAL CONVICTIONS/ENVIRONMENTAL VIOLATIONS

p. 22, Chapter 13 (Criminal/Environmental)

- Criminal - Environmental compliance **does not have information** to disclose pertaining to the request in p. 22, Chapter 13 (Criminal/Environmental) of the pdf document with regard to information maintained in the Compliance Disclosure Database. An enforcement search was performed on Republic Services of North Carolina, LLC, its Officers and its Parent (Republic Services, Inc.) for all legal matters within the past 10 years. Environmental Compliance has nothing to report.
- Environmental - Environmental compliance **has information** to disclose pertaining to the request in p. 22, Chapter 13 (Criminal/Environmental) of the pdf document with regard to information maintained in the Compliance Disclosure Database. An enforcement search was performed on Republic Services of North Carolina, LLC within the past 5 years. Please see that attached summary

Republic Services of North Carolina, LLC's response to this question is, to the best of its knowledge, complete and accurate. Republic Services of North Carolina, LLC obtained information responsive to this question from a review of available corporate records and reasonable inquiry. The information provided refers to activities of Republic Services of North Carolina, LLC submitting this proposal. Any such information required for other affiliates or related Republic Services entities that are not involved with this proposal will be provided at the customer's request.

Region	Violation Type	Action Condition	Action Date	Violation Date	Case No.	Violation Description	Section	Violation Status	Resolution Type	Fine	Resolving Agency
Urbane Environmental Regional MSW Landfill	Administrative	Clean Air Act Compliance Order	6/9/2009	6/4/2009	CAA-04-2009-1790	According to EPA records for compliance certifications, as of June 4, 2009, respondents had not submitted a compliance certification to the Regional Administrator of EPA, Region 4.	Section 502(b)(2) of the Act, 42 U.S.C. 7661b(b)(2), and 40 C.F.R. 70.6(C)(5)	Rescinded	Action Dismissed	\$0.00	United States Environmental Protection Agency, Region 4
East Carolina Regional Landfill	Administrative	Notice of Violation	2/24/2011	1/30/2011	N/A	Allegations that the facility had failed to submit a required report by the deadline.	Air Permit No. 08826706	Resolved	Return to Compliance	\$0.00	North Carolina Department of Environment and Natural Resources, Fayetteville Regional Office, Division of Air Quality
East Carolina Regional Landfill	Administrative	Notice of Violation	8/28/2007	7/19/2007	N/A	Allegations that the facility monthly well monitoring of pressure, temperature and oxygen concentration logbook did not show what corrective measures were taken for positive pressure incidents recorded from 2/14/05 to 3/28/06 for Well No. 23. 2) The semi-annual report for the six-month period ending 6/30/06 did not include the exceedances noted in the on-site logbook for Well No. 23. The semi-annual report documents a positive pressure on 3/09/06 and a negative pressure on 3/21/06 after corrective action was taken. On-site logbook had no record for the 3/21/06 well measurement.	40 CFR Part 60, Subpart WWW (Specific Permit Condition 21.A.1.c, "Monitoring"), (Specific Permit Condition 21.A.1.o, "Reporting")	Resolved	Return to Compliance	\$0.00	North Carolina Department of Environment and Natural Resources
Foot Hills Regional MSW Landfill	Administrative	Notice of Violation	2/23/2009	2/5/2009	09-EHR-3251	1) Did not orally report a release, to the of leachate within 24 hours from the time they became aware of the release. On February 5, 2009 the force main fittings associated with leachate sump No. 1, failed due to freezing. This failure caused a release of leachate to the perimeter ditch that feeds into sediment basin No. 1. Leachate may have spilled out from the perimeter ditch, across road and down the slope towards sediment basin No. 1. At 4:20 PM, on February 6, 2009 Republic Services LLC sent the Asheville Regional Office - Solid Waste Section (SWC), an e-mail notification that at 3:20 PM on February 5, 2009 a leachate release occurred at the Foot Hills MSWLF. 2) On July 5, 2009, a release of leachate outside the lined cell occurred. The force main fittings associated with leachate sump No. 1, failed due to freezing. This failure caused a release of leachate to the perimeter ditch that feeds into sediment basin No. 1. Leachate may have spilled out from the perimeter ditch, across the access road and down the slope towards sediment basin No. 1. On February 5, 2009 the failed force main fittings were repaired and wrapped with insulation to inhibit future freezing.	1) 15A North Carolina Administrative Code (NCAc) 138.1604(b)(2)(L); 2) 15A North Carolina Administrative Code 138.1626(b)(4); 15A NCAc 138.1604(b)(2)(A)	Rescinded	Action Dismissed	\$0.00	North Carolina Department of Environment and Natural Resources, Division of Waste Management, Solid Waste Section
Foot Hills Regional MSW Landfill	Administrative	Notice of Violation	3/18/2010	2/8/2010	10-EHR-4634	Allegations that a release of leachate occurred outside the lined cell.	15A North Carolina Administrative Code 138.1625 (8)(c)	Resolved	Resolved Pursuant to Settlement Agreement	\$6,470.58	North Carolina Department of Environment and Natural Resources, Division of Land Resources, Land Quality Section North Carolina Department of Environment and Natural Resources, Division of Waste Management, Solid Waste Section
Foot Hills Regional MSW Landfill	Administrative	Notice of Violation	9/30/2011	9/20/2011		1) Failure to cover waste at the end of the operating day. 2) Failure to prevent on-site erosion. 3) Windblown material was accumulated in vegetation along the entire boundary of the active cell and Cell 3C and was not collected at the conclusion of the day of operation. 4) The operating drawing shows the Yard Debris Storage Area off of the landfill adjacent to the White Goods Storage area and not in its current location on the landfill.	1) 15 NCAc 138.1626(b)(3); 2) 15 NCAc 138.1626(b)(4); 3) 15 NCAc 138.1624(1)(c); 15A NCAc 138.1625(a); 4) 15A NCAc 138.1625(a); 15A NCAc 138.1625(b)(1)	Resolved	Return to Compliance	\$0.00	

GDS - Forest City	Administrative	Notice of Violation	2/9/2009	2/5/2009		Allegations that the facility failed to: 1) provide an existing tank system with corrosion protection; 2) meet the spill prevention requirements of an "existing tank system"; 3) meet the corrosion protection requirements for flexible connectors on piping, submersible turbine pumps, or other metal piping components for "existing tank systems"; 4) notify or provide the Division of Waste Management UST Section with records of compliance with leak detection and/or upgrading requirements; 5) report a suspected release within 24 hours; and 6) investigate a suspected Spill Containment Bucket release.	1) UFG9; 2) UFG10; 3) UFG15; Resolved 4) RC01; 5) RLS1; 6) RLS7	Return to Compliance	\$0.00	North Carolina Department of Environment and Natural Resources, Division of Waste Management, Underground Storage Tank Section
GDS - Morganton	Administrative	Notice of Violation	2/27/2009	2/24/2009		Allegations that the facility failed to: 1) meet the corrosion protection requirements for flexible connectors on piping, submersible turbine pumps, or other metal piping components for "existing tank systems"; and 2) notify and provide the Division of Waste Management UST Section with records of compliance with leak detection and/or upgrading requirements.	1) 40 CFR 280.21(c); 2) 40 CFR 280.34	Return to Compliance	\$0.00	North Carolina Department of Environment and Natural Resources, Division of Waste Management, Underground Storage Tank Section
GDS - Washington	Administrative	Notice of Violation	9/9/2009	7/27/2009	2009-PC-0677; PC 2009-0124	Penalties: 1) The facility's stormwater retention pond was not built to the size specified in the facility's permit; 2) the facility failed to conduct regular on-site maintenance to avoid excessive grass and/or small trees and shrubs observed on side slopes; and 3) the facility failed to submit a designer's certification. Allegations that the facility's existing tank system did not have corrosion protection. The facility was unable to provide information on the tanks from when they were originally installed.	1) The Schedule of Compliance of Code 15A NCCAC 2N .0302 and 3; 3) Title 15A NCCAC 2N.1008(f)	Resolved	\$3,863.04	North Carolina Department of Environment and Natural Resources, Washington Regional Office
RWS of Charlotte (Charlotte Hauling)	Administrative	Notice of Violation	9/4/2008	7/11/2008	N/A	Allegations that the facility failed to submit the second half 2010 semiannual report by the due date.	North Carolina Administrative Code 15A NCCAC 2N .0302 (UPG9)	Resolved	\$0.00	North Carolina Department of Environment and Natural Resources, Division of Waste Management, Underground Storage Tank Section
Upper Piedmont Regional MSW Landfill	Administrative	Notice of Violation	2/17/2011	2/9/2011		Allegations that the facility failed to submit the second half 2010 semiannual report by the due date.	Slipulation No. 21.A.1g of the Air Permit No. 09S47700	Resolved	\$0.00	North Carolina Department of Environment and Natural Resources, Raleigh Regional Office

Full Matter Name	Matter Description	Start Date	State	Court	Case Number	Date Resolved	Description of Resolution	Response to RFR (Section Number)
Foothills Regional MSW Landfill (3044) (Legal Entity: Republic Services of North Carolina, LLC) / Code Violation for Leachate Release by North Carolina Department of Environment and Natural Resources GDS Forest City MRF (3186A) (Legal Entity: Republic Services of North Carolina, LLC) / Code Violation for Non-Compliance of Underground Storage Tanks by North Carolina Department of Environment and Natural Resources GDS Morganton (3152) (Legal Entity: Republic Services of North Carolina, LLC) / Code Violation for Non-Compliance of Underground Storage Tanks by North Carolina Department of Environment and Natural Resources	Notice of violation served on Company for alleged leachate release from landfill. Notice of violation served on Company for alleged non-compliance with underground storage tanks.	03/27/09	North Carolina	North Carolina Administrative Law Court	09-EHR-3251	1/1/10/09	The North Carolina Department of Environment and Natural Resources agreed to rescind the compliance order against Republic and agreed that Republic did not admit to any law, fact or liability associated with the leachate incident. In return, Republic agreed to adopt specified leachate control procedures at Republic Services of NC, LLC's landfills in North Carolina. Neither the NDV nor the compliance order will appear on the agency's enforcement website.	Chapter 13
Republic Services of North Carolina, LLC (d/b/a GDS Northwest-Boone, 3153) v. Town of Banner Elk and High Country Waste Solutions, LLC	Company is disputing the unilateral cancellation of its contract with the Town of Banner Elk.	04/16/09	North Carolina	Avery County, North Carolina	09 CVS 129	05/04/10	Matter concluded with Agency by local management.	Chapter 13
Republic Services of North Carolina, LLC (d/b/a Wicrey Transfer Station / North Carolina Department of Environment and Natural Resources (NCDENR); Notices of Violation-Non-Leak Proof Semi-Trailers and Uncontrolled Leachate	North Carolina Department of Environment and Natural Resources (NCDENR) has issued two notices of violation (November 2009 and October 2010) regarding leaking semi-trailers on public highways as well as stored on-site and uncontrolled leachate running into a storm water ditch.	11/19/09	North Carolina	North Carolina Department of Environment and Natural Resources		02/10/12	All citations were resolved and in full compliance.	Chapter 13
Foothills Regional MSW Landfill (Legal Entity: Republic Services of North Carolina, LLC) / Code Violation for Leachate Release by North Carolina Department of Environment and Natural Resources	Notice of violation and served on Company for alleged leachate release from landfill noted on 2/8/10. Subsequent Compliance Order with Administrative Penalty served on Company on 7/8/10 with penalty plus administrative costs. Republic subsequently filed an administrative lawsuit contesting the compliance order and civil penalty.	03/19/10	North Carolina	North Carolina Department of Environment and Natural Resources		07/27/11	Settled with penalty reduced and paid.	Chapter 13
Republic Services of North Carolina, LLC (d/b/a GDS-New Bern / North Carolina Department of Environment and Natural Resources (NCDENR); Notices of Regulatory Requirements Corrective Action Re Petroleum Product Discharge or Release	North Carolina Department of Environment and Natural Resources (NCDENR) has issued a Notice of Regulatory Requirements 15A NCAC 2L 0106(c) and (g) Corrective Action regarding a release or discharge of petroleum product from an above ground storage tank system or as the result of a spill on the division premises.	04/16/12	North Carolina	North Carolina Department of Environment and Natural Resources			Pending.	Chapter 13

Due Diligence
 Republic Services of North Carolina, LLC
 04-20-12

Full Matter Name	Matter Description	Start Date	State	Court	Case Number	Date Resolved	Description of Resolution	Response to RFP (Section Number)
Sterling Properties, LLP v. Republic Services, Inc. (Correct Legal Entity: Republic Services of North Carolina, LLC d/b/a Republic Waste Services of Greensboro)	Plaintiff manages an eight unit complex and alleges that the Company owes a refund of \$4,787 for services it did not perform. Apparently the Company removed its container from the complex over 10 years ago but kept billing the Plaintiff for services, of which the Plaintiff continued to pay.	12/22/10	North Carolina	The General Court of Justice, District Court Division, Snail Claims, Wake County, NC	10CV020112	12/22/10	Settled.	Chapter 10

QUALIFICATION FORM 5
NON-COLLUSION AFFIDAVIT OF PROPOSER

STATE OF NC)

)SS

COUNTY OF Catawba)

Drew Isenhour, being duly sworn, deposes and says that:

1. He/She is VP of Republic Services of NC, LLC the proposer that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached proposal and of all pertinent circumstances respecting such proposal;
3. Such proposal is genuine and is not a collusive or sham proposal;
4. Neither said proposer nor any of its officers, partners, owners, agents, representatives, employees, or parties in interest, including this affiant, has in any way colluded, connived, or agreed, directly or indirectly, with any other proposer, firm or person to submit a collusive or sham proposal in connection with the Contract for which the attached proposal has been submitted or to refrain from proposing in connection with such Contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other proposer, firm, or person to fix the price or prices in the attached RFP, or of any other proposer, or to fix any overhead, profit or cost element of the proposal or the response of any other proposer, or to secure through any collusion, connivance, or unlawful agreement any advantage against the City of Greensboro, North Carolina or any person interested in the proposed Contract; and
5. The cost proposals in the attached RFP are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

Drew Isenhour

(Signed)

V.P.

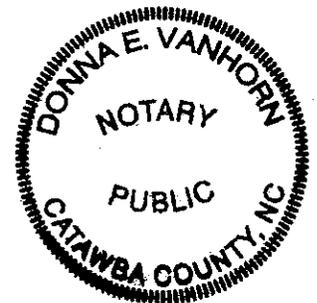
(Title)

Subscribed and sworn to before me this 7th day of May, 2012

Donna E. Vanhorn

Notary Public, State of North Carolina

My Commission Expires: August 03, 2013



CHAPTER 15 INDEPENDENCE AFFIDAVIT

Republic Services of North Carolina, LLC has a professional relationship with the City Department of Environmental Services established in 2006 when Republic began providing services for disposal.

This relationship does not constitute a conflict of interest relative to performing the services sought in the RFP.

**QUALIFICATION FORM 6
DRUG-FREE WORKPLACE**

The undersigned vendor (firm) hereby certifies that

Republic Services of North Carolina does:
(Name of Company)

1. Publish a statement notifying employees that the unlawful manufacturing, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the work place, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employee that, as a condition of working on the contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Proposer's Signature

Date:

5/7/12

QUALIFICATION FORM 7
ACKNOWLEDGEMENT OF ADDENDA

The proposer hereby acknowledges the receipt of the following addenda, which were issued by the City and incorporated into and made part of this RFP. The proposer acknowledges that it has the sole duty to make itself aware of, and to be in receipt of, all addenda.

ADDENDUM NUMBER	DATE RECEIVED	PRINT NAME	TITLE	SIGNATURE
1	05/03/2012	DREW ISENHOUR	VICE PRESIDENT	<i>Drew Isenhour</i>
1	05/03/2012	TRACY NESTOR	Municipal Manager	<i>Tracy Nestor</i>

May 2, 2012

Request for Proposal #08-12

Addendum No. 1

To: Prospective Proposers,

This addendum, containing the following additions, clarification, and/or changes, is issued prior to receipt of proposal and does hereby become part of the original specifications and documents and supersedes the original specifications and documents in case of conflict. Receipt of this addendum must be acknowledged by referencing and signing on the RFP document "Qualification form 7", "Acknowledgement of Addenda". The Acknowledgement of Addenda form must be returned with your sealed proposal. In the event that your sealed proposal has been mailed prior to receiving this addendum, you may submit the addendum in a second sealed envelope clearly marked as an addendum to be attached to RFP #08-12. This addendum and bid response must be received by 3:00 p.m., on Thursday, May 10, 2012. Failure to do so will result in the disqualification of the corresponding bid.

Amend Specifications as follows:

Below are the questions received to the RFP and the corresponding answer:

Question 1. Please provide the current cost associated with the Transfer Station operations by the ton or an annual total?

- A. This information is available on the City website which may be accessed at <http://www.greensboro-nc.gov/index.aspx?page=576>.
Refer to the following document.
2010-11 Transfer Station Budget & Operations Statement

Question 2. Since the City deals directly with the Uwharrie Landfill, is it acceptable to N/A or "no bid" that part without penalty on the other two requests?

- A. Yes.

Question 3. Is there any way to get a copy of the last two or three invoices to be sure we're comparing apples to apples?

- A. This information is available on the City website. Refer to the following documents.

- 2012 February Republic Invoice
- 2012 March Republic Invoice
- 2006 Hilco Transport Contract
- 2006-12 Hilco Fuel Surcharge
- 2012 Feb 27 - March 3 Hilco Invoice
- 2012 March 5-10 Hilco Invoice

- 2012 March 12-16 Hilco Invoice
- 2012 March 19-24 Hilco Invoice
- 2012 March 26-31 Hilco Invoice

Question 4. Would you have either a copy of the current contract, or provide us with the current rates please?

A. This information is available on the City website. Refer to the following documents.

- 2006 Republic Services of North Carolina Contract and Addendum
- 2006 Hilco Transport Contract and Addendum

Question 5. Could you provide a "bid tab" from the last bid?

A. This information is available on the City website. Refer to the following document, located under the "miscellaneous" heading.

2005 MSW RFP Evaluation

Question 6. Is there a Fuel Peg that the City of Greensboro would like for all bidders to use so all [bidders] are on the same page computing the fuel surcharge?

A. Price Form 2 includes a section for the Contractor to describe the terms of a fuel escalator, should the Contractor propose to use one. During the evaluation process, it is anticipated that the City will evaluate offers based on current fuel prices, as well as the effect on offers if the price of fuel were to reduce or increase significantly over time.

Question 7. Will the City accept alternate proposals?

A. The City may consider alternative proposals.

ADD the following section to the RFP:

"3.8 Proposal Options

The City understands that proposers may want to provide more than one option or alternative as part of their offer. Proposers offering multiple alternatives must conform to the proposal format and must complete all appropriate proposal forms so that offered alternatives can be evaluated separately and comprehensively. Only those chapters listed in Table 3-1 that are affected by the alternative(s) should be repeated in the proposal. Alternatives that lack detailed explanation or are otherwise incomplete will not be considered. Additionally, the City reserves the right to not consider alternatives it deems are not in their best interest."

Question 8. Will the City extend the proposal submission deadline for a minimum of one week, or preferably for 30 days? Justification – Waste Industries indirectly received notification of the RFP from a non-City source and was not notified through the normal RFP announcement channels as was done for the White Street Landfill RFP.

- A. Due to the pending expiration of the current disposal contract, it is important that the City maintain the schedule outlined in Section 1.3 of the RFP.
- Question 9. What are the current rates the City is paying for transportation to and disposal at Uwharrie Landfill?
- A. See responses to Questions 3 and 56.
- Question 10. Please provide a copy of your current agreement with Republic and any associated addendums.
- A. See response to Question 4.
- Question 11. Will one company be awarded all of the services listed in Section 1.2, Scope of Services, or is it possible that the City will split out services and award work to multiple companies?
- A. The City may split out services. Refer to Price Form 1.
- Question 12. When extra operating hours are required, is this time billed separately to the City or should it be factored into the per ton rate for operating the station?
- A. Extra operating hours should be factored into the per ton rate. In the event extra operating hours are required due to an Uncontrollable Circumstance, the Contractor will be fairly reimbursed.
- Question 13. Explain Article IX in more detail.
- A. The Article is as stated. It is to provide a mechanism by which the City could utilize the Contractor for future capital improvement projects at the Transfer Station if mutually agreeable terms were reached, to the extent permitted by Applicable Law at the time. While there are no specific capital modifications contemplated at this time, examples include replacement of a scale or roof system.
- Question 14. Please provide a copy of the Transfer Station Operations Plan.
- A. This information is available on the City website. Refer to the following document.
2011 Municipal Solid Waste Transfer Station Permit Application
- Question 15. Please explain Article VIII 8.5. Will normal wear and tear be considered?
- A. Normal wear and tear is a very inexact term. As stated in Section 8.5, the inspection will be to determine if the facility was maintained in accordance with Section 8.1.
- Question 16. Please confirm that the City will continue to send all of its waste collected by City trucks or work that is, or may be, sub-contracted at any point in the future
- A. At this time, the City anticipates it will continue to send all of its waste collected by City trucks or work that is, or may be, sub-contracted at any point in the future to the Transfer Station. However,

Price Form 1 in Section 5 of the RFP identifies various categories of tonnages and the Proposer should price their offer accordingly.

- Question 17. On Price Form 2, Other Financial Information, can the assets be purchased by the Contractor?
- A. Assets cannot be leased nor purchased directly. The City has to sell assets through competitive bids. Proposals should be based on the Contractor providing the necessary equipment to perform the requested services.
- Question 18. The RFP provides that only one proposal may be provided by any given Proposer. The RFP also provides that a Proposer may provide for one, two or all three of the listed services (i.e., operation, transportation and/or disposal). Please confirm that the response may include a proposal that is comprehensive, including all three services, in addition to a proposal that includes only one or two of the services.
- A. The first paragraph in Price Form 1 has been revised to clarify that Contractor may propose on any or all options. See revised Price Form 1, attached.
- Question 19. The Qualification Forms require very specific information about the various services to be provided. Please confirm that such forms are intended to be used even where the proposer intends to subcontract out a specific service and, in such case, the form is intended to include the subcontractor's information.
- A. Correct. The Qualification Forms are intended to be used even where the proposer intends to subcontract out a specific service and, in such case, the form is intended to include the subcontractor's information.
- Question 20. In the Contract Principals, there are some references that make it appear that the contract assumes that the service provider is also the owner/operator of the landfill or that the operation of the Specified Landfill is part of the contract. For example, there is a reference to the methodology for determining the tonnage disposed of at the Landfill or that the "Company shall operate the Transfer Station and the specified Landfill" in accordance with the contract. We assume that the contract was prepared to try and meet all possible outcomes and that it would be modified to remove references that do not apply to the selected contractor (for example, where the selected contractor is not providing disposal). Please confirm.
- A. Correct. The Contract will be drafted to remove any references that do not apply to the selected Contractor.
- Question 21. The contract indicates that the City may terminate at any time for convenience and that the terms of such termination would be negotiated after selection of the proposer. Please confirm that if the parties are unable to come to mutual agreement on such terms that failure to enter the contract (or delay) would not be a breach by the proposer.

- A. It is standard practice for the City of Greensboro to include a Convenience Termination Clause in its contract documents. While no specific scenarios for exercising such a clause are available, it is the City's intent to cover a contractor's actual investments (minus depreciation costs) through negotiations should the need arise. The selected contractor will be expected to negotiate in good faith. If the parties are not able to reach a mutual agreement on this or any other provision, the City reserves the right to terminate negotiations and to negotiate with the next most advantageous Proposer.

Question 22. The Contract Principles provide for a \$5M performance bond, which was the same amount required by the RFP for the operation of the White Street Landfill. Because the liabilities are not as extensive in the operation of a transfer station as compared to the operation of a landfill, would the City consider a lower bond amount for this contract.

- A. **REVISE** the text in Section 13.2 of the Contract Principles to read follows:

"On or before the Commencement Date, the Company shall provide to the City, in a form acceptable to the City, an operations performance bond, in the following amount, depending on the service(s) the Company offers:

Transfer Station Operations Performance Bond	\$1 million
Hauling Services Performance Bond	\$2 million
Disposal Services Performance Bond	\$5 million

If more than one service is performed, then an aggregate of the Performance Bonds will be required (i.e. the Performance Bond for Operations and Hauling would be \$3 million). The operations performance bond shall. . ."

Question 23. The Contract Principles provide for a financial penalty for failure to achieve the anticipated Commencement Date in the amount of \$20/ton or \$10,000 per day. These amounts are the same as were set forth in the RFP for the operation of the White Street Landfill. Because the costs of operation and damage to the City are likely lower in the transfer station capacity as compared to the landfill capacity, would the City consider adjusting one or both of these penalty amounts downward?

- A. All three components of the City's waste management system, including the Transfer Station operation, hauling, and disposal must be functional by the Commencement Date. On average, the three services cost the City over \$25,000 per day to provide. Failure to meet the Commencement Date for any one of the three services will represent a hardship to the City. Therefore, the City intends to leave the amounts as stated.

REVISE Section 2.6 of the Contract Principles to read as follows:

"...the Company shall pay the City delay damages in the amount of \$20 per ton of Acceptable Waste that should have been but was not accepted at the Transfer Station, or was not hauled, or was not disposed of at the Specified Landfill during each day of such delay, ..."

- Question 24. Will the proposers be given broad access to perform due diligence on the transfer station facility in light of the "as is" risk?
- A. Schedule all site visits through Interim Disposal Manager, Jason Jernigan, with 24 hours notice at 336.412.3959 (office), 336.587.3445 (cell), or at jason.jernigan@greensboro-nc.gov.
- Question 25. In Section 2.1, it states that "No exception to the terms and conditions shall be allowed", but in Section 2.28, it reads "Any objections to the terms of the RFP documents must be submitted in compliance with the requirements and deadlines in this RFP". Can a proposer take exception to individual specifications? Can an alternate proposal be submitted and be considered?
- A. The City may consider exceptions or alternate language to the Contract Principles, however, significant modifications or exceptions are discouraged and may negatively affect the evaluation of the Proposer's offer. The Proposer must clearly identify any proposed exceptions or modifications.
- DELETE** the following sentence from Section 2.1:
- "No exception to the terms and conditions shall be allowed."
- REPLACE** Section 2.2 with the following
- "A proposer shall not attempt to limit, restrict, or qualify its proposal. No adjustments, changes to, or deviations from this RFP will be considered, other than those expressly provided for by the Proposer."
- Question 26. Section 3.2 refers to "the above scheduled time for opening the proposals." Is there to be a public bid opening at the deadline for RFP submittals?
- A. No, there will not be a public bid opening at the deadline for RFP submittals.
- Question 27. Section 3.3 states "All required signatures must be manual, in ink." but then you require electronic copies of the responses. Is the manual requirement only for hard copy submittals?
- A. The original hard copy proposal must be signed in ink. All other versions of the proposal (hard copies & digital copies) are copies of the original.
- Question 28. Can the City send out Excel or MS Word copies of the Request for Proposals so that we can more easily fill in responses on your forms?
- A. MS Word documents will be provided to fill out the Forms from the RFP. This information will be made available on the City website.
- Question 29. In Article V, section 5.2 (B), it does not seem clear if the incoming, or outgoing tons at the transfer station will determine what is disposed of at the Specified Landfill. How will the contractor be paid for

processing?

- A. Currently, hauling contractor is paid per load and disposal contractor is paid per ton based on their scales.

Question 30. What is "Bypass Acceptable Waste"?

- A. Refer to Section 5.2 A of the Contract Principles.

Question 31. In Section 9.1, how will Capital Modifications be paid for if the City requires the contractor to perform or complete them? Will the expense be a pass through to the City from the contractor?

- A. Capital Modifications will be paid for using a method mutually agreed to by the City and the Contractor.

Question 32. What have the utilities (water, electric, etc.) been running for the last 12 months at the transfer facility?

- A. This information is available on the City website. Refer to the following document.

2009-12 Transfer Station Utility Costs

Question 33. What equipment (type, year, make, model, hours and quantity) is currently being used by the City to push trash at the transfer facility?

- A. Equipment / Model
- 2006 Bobcat S300 Skid Steer
 - 2006 Hyundai 770-7A Wheel Loader
 - 2006 Hyundai 770-7A Wheel Loader
 - 2006 Volvo 160B Wheeled Excavator
 - 2007 Volvo 160C Wheeled Excavator
 - 2007 Capacity Truck
 - 2008 Capacity Truck

Question 34. How is the transfer facility currently staffed by the City?

- A. Crews alternate every Thursday.

Crew 1 Schedule: Thurs-Sat, 40hrs

Crew 2 Schedule: Thurs-Sat, 40hrs

Supervisor: Mon-Wed, 40hrs

Supervisor Mon-Wed, 40hrs

Operator

Operator

Operator

Operator

Crew Member

Crew Member

Crew Member

Crew Member

Convenient Site Attendant Schedule: M-F 40hrs

Question 35. What were the daily tonnages for the transfer facility for calendar year 2012?

A. This information is available on the City website. Refer to the following documents.

2011-12 Transfer Station Daily Tonnages

Question 36. Will the successful bidder have to provide fire and damage insurance on the transfer facility?

A. Yes. Broad Form Property Insurance of at least \$100,000.00 is required of the contractor. Losses above Contractor's Broad Form Property Insurance Limits would be paid by the City's property insurance. There will be a mutual waiver of property subrogation between the City and Contractor, except for the minimum required \$100,000.00 Broad Form Property Insurance Liability for the Contractor.

Question 37. Since the transfer facility will be turned over to the successful bidder in "AS IS" condition, can a site visit be scheduled for the bidders to access the station condition?

A. See response to Question 24.

Question 38. Will the successful bidder be responsible for maintaining the roadways in the transfer facility, the scales, scale house, transfer station building and station floor during the term of the contract?

A. The length of the term of the contract will determine the major maintenance requirements to be paid for by the Contractor. For three & five year contracts, the Contractor will be responsible for all preventative maintenance as well as routine repairs and replacements (under \$5,000 per item). Major maintenance, repairs and replacements (over \$5,000 per item) will be the City's responsibility. For 10 & 15 year contract offers, major maintenance, repair and replacement requirements will be the responsibility of the Contractor.

For pricing purposes, the Contractor should assume that within the first six months of the contract the City will, at the City's cost, resurface the tipping floor, repair the steel surrounding each hopper, and replace the inbound scales.

Question 39. If the transfer facility were to be damaged by weather or burn down for reasons unconnected with the company operating the station, who would be responsible for repairing or rebuilding it?

A. See response to Question 36. Losses above Contractor's legal liability limits would be paid by the City's property insurance.

- Question 40. Does the transfer facility have a deodorizer system in place now? If yes, what is it, how often is it used, and what does it cost to operate.
- A. The Transfer Station does not have a deodorizer system.
- Question 41. In Section 1.5, there is reference to an option to extend the existing contract for the transfer facility. Is it possible for the City to extend month to month, or is it only open for annual intervals?
- A. The City has the option of extending the current hauling contract as mutually agreed to by the current hauler and the City. There are no specific provisions for extending the current disposal contract.
- Question 42. Is the City open to selling the equipment that is now being used at the transfer facility for continuing use at the facility?
- A. See response to Question 17.
- Question 43. How many tons does the station average on Saturdays?
- A. See response to Question 35.
- Question 44. Please provide a copy of a recent transportation and disposal invoice from Republic.
- A. See response to Question 3.
- Question 45. Page 4-16 d. What are the historical spot market tip fees for acceptable municipal diverted waste over the last three years?
- A. See response to Question 46.
- Question 46. Page 4-16 d. What are the historical spot market tip fees for acceptable municipal diverted waste over the last three years? Please define "spot market tip fees?"
- A. Question E. 5. d. on Qualification Form 2C is asking for the historical fee charged by the Contractor at the proposed receiving landfill for disposal of waste that is not under contract. An example of a spot market tip fee would be a one-time customer disposing of waste at the landfill.
- Question 47. Page 4-16 d. What are the historical spot market tip fees for acceptable municipal diverted waste over the last three years? Please define "acceptable municipal diverted waste?"
- A. The word "diverted" should be removed.

REVISE Question E. 5. d. on **Qualification Form 2C** to read as follows:

"What are the historical spot market tip fees for acceptable municipal waste over the last

three years?"

Question 48. Page 5-7, Other Financial Information. Can you provide a list of the City's assets at the transfer station?

A. See response to Question 33.

Question 49. Page 14 of the Contract Principles, 6.14 Utilities. Can you please provide a list of utilities the contractor will be responsible for and a 36 month billing history for each?

A. See response to Question 32.

Question 50. On pages 5-3 and 5-4, the pricing forms have three different categories for round trip mileage. What if the roundtrip distance to the disposal facility exceeds 200 miles roundtrip? Suggestion: add additional categories for round trip mileage up to 300 miles.

A. Additional categories for round trip total mileage up to 300 miles have been added. See revised Price Form 1, attached.

Question 51. What is the City's average tonnage per load for the past 12 months?

A. The City's average tonnage per load over the past 12 months is 23.62 tons. The trailers currently being used have a useable volume of about 113 cubic yards, which equates to a density of approximately 418 pounds per cubic yard.

Question 52. If the City continues to load can the City provide a minimum tons/load guarantee?

A. The City is not prepared to provide a minimum tons/load guarantee at this time. However, this can be discussed during contract negotiations. See response to Question 51 for historic tonnage and density information.

Question 53. What is the extent of the expected capital modifications referenced in Article IX of the draft contract? If the City terminates for convenience, how will any capital expenditures be reimbursed?

A. See response to Question 13 regarding Capital Modifications. The City would expect to negotiate a fair settlement related to capital expenditure were the contract to be terminated for convenience.

Question 54. Section 11.1(1) mentions immediate termination for failure to operate the transfer station. Can time limits be placed on this (e.g., failure to operate for a certain number of days) or a cure right created?

A. No.

Question 55. Will the City consider deleting the right to terminate for convenience?

A. No. See response to Question 21.

Question 56. Can you supply the detail rate history per ton per year from initial award date to current year for disposal of material?

A. Hauling Rate history information is available on the City website. Refer to the following document.

2006-12 Hilco Fuel Surcharge

Disposal rate history information is as follows:

Date	Effective Rate
Sep-06	\$19.76 per ton
Oct-07	\$20.17 per ton
Jul-08	\$22.92 per ton ¹
Oct-08	\$23.79 per ton
Oct-10-current	\$24.34 per ton
¹ Includes addition of \$2/ton state tax starting in 2008	

Question 57. How do you propose that Fuel Surcharges will be calculated?

A. See response to Question 6.

Question 58. Can you supply a detail cost for the last year for the transfer station and any items that would not be the responsibility of the contractor? (i.e. utility cost, leachate cost, repairs, etc.)

A. See response to Question 1.

Question 59. Can you supply a list of equipment/assets currently utilized at the transfer station?

A. See response to Question 33.

Question 60. Can you supply a list of equipment/assets currently utilized at the transfer station that would be available for lease/purchase?

A. See response to Question 17.

Question 61. Are there any known repairs that have not been completed or will not be completed prior to commencement date of the contract for managing/operating the transfer station?

A. See response to Question 38.

- Question 62. Section 3.3 requests a corporate seal. Waste Connections does not have a corporate seal. How do you want this addressed in the proposal.
- A. **REVISE** the wording of **Section 3.3** to read as follows:
- “...and the corporate seal (if applicable) shall be affixed and attested...”
- Question 63. Can you supply the last 12 months of inspection/repair reports for the transfer station?
- A. This information is available on the City website. Refer to the following documents.
- 2011 Transfer Station Inspection Report*
- Question 64. Can a Force Majeure clause be added to the contract documents?
- A. See Section 12.2 of the Contract Principles, entitled Uncontrollable Circumstances.
- Question 65. Contract Principles; Page 12 Section B Fines, Penalties and Remediation. If the fines and/or penalties are a result from a preexisting condition will this cost be the responsibility of the City?
- A. As stated, this section is not intended to place the Company at risk of regulatory fines and penalties for pre-existing conditions. However, it is incumbent upon the Company to bring any identified preexisting condition issues to light that may place the City or Company at risk of fine or penalty so that a proper resolution can be implemented.
- Question 66. Section 2.26 of the RFP provides that by submitting a proposal, the Proposer certifies that it has examined the facility site and is informed about its physical conditions. At what times and on what basis, including ability to make soil and other tests, will Proposers be allowed to examine the site?
- A. See response to Question 24.
- Question 67. May a Proposer omit any litigation that is not material, either to the financial or other attributes of the proposal or with respect to the City's interest?
- A. The Proposer may not omit any litigation other than litigation related to accounts receivable.
- Question 68. Will a \$5 million Performance Bond be required if the Proposer is bidding on a portion of the services contemplated in the RFP? If not, what would be the required amount? Is there an opportunity for the amount of any required Performance Bond to decline as the contract period declines?
- A. See response to Question 22. The bond values roughly align to the annual value of each contract, so a declining bond value is not anticipated.
- Question 69. May a Proposer satisfy the insurance requirements through umbrella insurance policies?

A. Yes.

Question 70. Section 2.2 (a) of Draft Contract Principles provides that during the Transition Period, the awarded Proposer shall offer employment first to City employees working at the Transfer Station. Are there any parameters regarding such obligation, including, but not limited to, salary, benefits, or qualifications or other standards?

A. The City is certainly sensitive to the potential loss of City jobs that can result from outsourcing of services. However, no specific parameters or obligations are set forth in the RFP regarding offering jobs to current employees other than good faith consideration by the Company to do so.

Question 71. Under Section 2.6 of Draft Contract Principles, would the delay damages apply to a delay occasioned primarily by acts and/ or omissions of the City and/ or its representatives?

A. No.

Question 72. In Section 2.7 of Draft Contract Principles, is the provision limited only to the Proposer's ability to meet its contractual commitments? The definition of "AS-IS' RISK" is framed in a broad scope. Please further define this term in order to clarify the scope of said risk.

A. The "as-is" risk provision in Section 2.7 is intended to clarify that the Company will not be provided relief from its contractual commitments, including those related to performance, price and schedule, due to the condition of the Transfer Station.

Question 73. In Section 7.3 of Draft Contract Principles, is it intended that the contract will provide for liquidated damages as well as all actual damages, which is inconsistent with the definition and purpose of liquidated damages?

A. The Contract Principles do not contain any specific liquidated damage amounts for failure to meet a performance guarantee.

Question 74. In Section 11.4 (A) of Draft Contract Principles, please provide any particulars, including possible scenarios, under which the City might choose to elect operation of this clause and the types of fees that might be associated with it.

A. See response to Question 21.

Question 75. Please provide and make available City-certified tonnage manifests to clarify the frequency and quantity of material (1) received at and (2) shipped from the Transfer Station.

A. See response to Question 35.

Question 76. Please provide current composition audit data for material (1) received at and (2) shipped from the Transfer Station.

- A. No waste characterization study has been performed recently however Section 1.7, Solid Waste Stream Description, contains information about the Guildford County waste stream. The waste stream for this contract is the municipal solid waste.

Question 77. Please provide Proposers with existing permitting and regular maintenance analysis reports in order to fully assess conditions at the Transfer Station site and building.

- A. See response to Question 63.

Question 78. Has the City evaluated the feasibility of using a differential gate rate pricing system based on material composition or will all trucks continue to be charged one flat per-ton rate?

- A. No, the City has not evaluated the feasibility of using a differential gate rate pricing system based on material composition. Trucks will be charged on flat rate per ton.

Question 79. Please provide the gross, tare, and net shipping weight limits on outbound "walking floor" tractor-trailer loads departing from the City's Transfer Station.

- A. The City does not utilize walking floor trailers. See response to Question 52 for information on trailer capacity.

Question 80. Please explain the beneficial purpose of spraying a continuous stream of water on the Transfer Station tip floor with water. Has the City considered any additional and/ or alternative measures?

- A. Currently water is being sprayed on the floor of the Transfer Station as a means of dust control and for vehicle traction.

Question 81. Upon award of the Contract, will the successful Proposer be given full access to all equipment on site at the Transfer Station?

- A. See response to Question 17.

Question 82. Please provide the City's full costs of operating the Transfer Station for the past three fiscal years in both gross dollars and on a per-ton basis.

- A.

Fiscal Year	Total Expenditure & Budget	Cost Per Ton
2008-09	\$9,812,341	\$41
2009-10	\$10,089,862	\$43
2010-11	\$9,976,815	\$45

Question 83. Does the pollution and environmental liability coverage required in Appendix B of the Contract

Principles apply to the Transfer Station operations and hauling, or just to the disposal offers to cover the landfill?

- A. **REVISE** the pollution and environmental liability line in Item (1) in Appendix B of the Contract Principles to read as follows.

"Pollution and Environmental Liability (applies only to offers to provide disposal services)."

Question 84. Will there be any ton/load guarantee if the City contracts for operation of the Transfer station?

- A. Yes. The operator will be expected to average at least 400 pounds per cubic yard. Based on the current trailer useable capacity of 113 cubic yards and average weight over the last 12 months of 23.62 tons per load, the City has averaged 418 pounds per cubic yard.

QUALIFICATION FORM 8
CERTIFICATION TO ACCURACY OF PROPOSAL

Proposer, by executing this form, hereby certifies and attests that all forms, affidavits and documents enclosed in the proposal package in support of its proposal are true and accurate. Failure by the proposer to attest to the truth and accuracy of such forms, affidavits and documents shall result in the proposal being deemed non-responsive and such proposal will not be considered.

The undersigned individual, being duly sworn, deposes and says that:

1. She is V. P. (title) of Republic Services of NC, LLC, the proposer, that has submitted the attached proposal;
2. She is fully informed respecting the preparation and contents of the attached proposal and of all forms, affidavits and documents submitted in support of such proposal;
3. All forms, affidavits and documents submitted in support of this proposal are true and accurate;
4. No information that should have been included in such forms, affidavits and documents has been omitted; and

[THIS SPACE INTENTIONALLY LEFT BLANK]

QUALIFICATION FORM 8
CERTIFICATION TO ACCURACY OF PROPOSAL
(CONTINUED)

5. No information that is included in such forms, affidavits or documents is false or misleading.

Drew Isenhour
Signature

Drew Isenhour
Print Name

V.P.
Title

5/7/12
Date

Witness my hand and official notary seal/stamp at _____ the day and year written above

STATE OF NC

COUNTY OF Catawba)ss

BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared Drew Isenhour (name) as VP (title), of Republic Services of NC, LLC, an organization authorized to do business in the State of North Carolina, and acknowledged and executed the foregoing document as the proper official of Republic Services of NC, LLC for the use and purposes mentioned in it and affixed the official seal of the corporation, and that the instrument is the act and deed of that corporation. He/she is personally known to me or has produced self as identification.

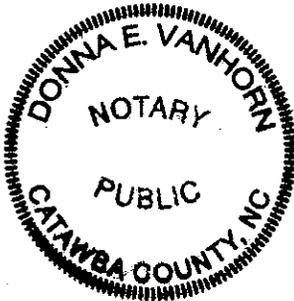
IN WITNESS OF THE FOREGOING, I have set my hand and official seal in the State and County aforesaid on this

7th day of May, 2012.

Donna E. Vanhorn

NOTARY PUBLIC

My Commission Expires: August 03, 2013



PRICE FORM 1 - REVISED**SERVICE FEE**

(CONTINUED)

Option 4: Dispose Only – Proposed Prices for MSW Disposal Services Only:

Contractor to complete the following based on a price per ton for waste disposal only.

Option 4 – 2012 Prices for Disposal of Municipal Solid Waste				
Annual Tonnage Range	Base Price (2012 \$/ton)*			
Contract term	3 year	5 year	10 year	15 year
From 60,000 to 100,000 tons:	22.50	22.50	22.00	21.50
From 100,001 to 150,000 tons:	22.50	22.50	22.00	21.50
From 150,001 to 200,000 tons:	22.50	22.50	22.00	21.50
From 200,001 to 250,000 tons:	22.50	22.50	22.00	21.50

NO FUEL SURCHARGE FOR THE DIPOSAL ONLY OPTION.*Option 5: Transport and Dispose – Proposed Prices for MSW Transportation and Disposal Service Package:**

Contractor to complete the following based on a price per ton for both waste transportation and disposal.

Option 5 – 2012 Prices for Disposal and Transportation of MSW				
Annual Tonnage Range	Base Price (2012 \$/ton)			
Contract term	3 year	5 year	10 year	15 year
From 60,000 to 100,000 tons:	32.93	32.93	32.93	32.93
From 100,001 to 150,000 tons:	32.93	32.93	32.93	32.93
From 150,001 to 200,000 tons:	32.93	32.93	32.93	32.93
From 200,001 to 250,000 tons:	32.93	32.93	32.93	32.93

PRICE FORM 1 - REVISED

SERVICE FEE

(CONTINUED)

Option 6: Operate, Transport & Dispose – Proposed Prices for Operation of the City’s Transfer Station, Including Transportation, and Disposal of MSW:

Contractor to complete the following based on a price per ton for complete services including operation of the City’s transfer station, transportation of the waste to a Subtitle D landfill, and disposal of MSW in that landfill.

Option 6 – 2012 Prices for Operation of the City's Transfer Station, Transportation, and Disposal of MSW				
Annual Tonnage Range	Base Price (2012 \$/ton)			
Contract term	3 year	5 year	10 year*	15 year*
From 60,000 to 100,000 tons:	38.98	38.98	38.48	37.98
From 100,001 to 150,000 tons:	38.98	38.98	38.48	37.98
From 150,001 to 200,000 tons:	38.98	38.98	38.48	37.98
From 200,001 to 250,000 tons:	38.98	38.98	38.48	37.98

**For the 10 and 15 year terms any capital improvements will be above the rates cost minus depreciation at the end of the term.*

PRICE FORM 2
OTHER FINANCIAL INFORMATION

If Contractor proposes to provide a payment to the City for use of City assets, describe the proposed terms below, including listing of assets proposed, frequency of payment (monthly, annually, etc.), payment value, anticipated date of initial payment, etc.

If Contractor proposes an adjustment method (i.e. CPI adjustment) for the Service Fee(s), describe the proposed terms below.

- Index CPI-All Urban Consumers
- Percentage of Index to be applied 100%
- Frequency of Adjustment Annually

If Contractor proposes a fuel escalator, describe the proposed terms below.

For Options 5) and 6) Fuel Surcharge

The FS will be computed on a per mile basis, and translated to a per ton basis for invoicing purposes. Fractions will be rounded to the nearest whole cent. No surcharge will begin to be calculated until the Department of Energy Fuel Index for your operating Region exceeds or drops below \$2.00 per gallon.

Example

DOE East Region Index Price = \$3.83

Round Trip Miles = 70

Tons per Load (if applicable) = 25

Calculation

FSD Per Mile = $(\$3.83 - \$2.00) / 5.25 \text{ MPG} = \0.3486 Per Mile

Cost Per Load = $\$0.3486 * 144 = \$48.80 / 25 = \$2.00 / \text{ton}$

***NO FUEL SURCHARGE FOR OPTION 4) DISPOSAL SERVICES**

PRICE FORM 3
CERTIFICATION OF COST FORM

The Undersigned hereby certifies as follows:

1. That I, Drew Isenhour, on behalf of Republic Services of NC, LLC (PROPOSER) have personally and carefully examined the specifications and instructions for the work to be done for the City of Greensboro as set forth in this RFP, including the Contract Principles in Section 7 of this RFP.
2. That I, Mark Graham, on behalf of Republic Services of NC, LLC (PROPOSER) have made examination of the conditions in the City, the services applicable to the proposal, and all other relevant facts and circumstances, and fully understand the character of the work to be done for the City.
3. That, having made the necessary examination, the undersigned hereby proposes to furnish all materials, vehicles, equipment, storage and facilities, and to perform all labor and services which may be required to do said work upon the terms and conditions provided in the Contract, at the rates set forth on the Cost Forms that are attached hereto.

(See signature instructions below.)

PRICE FORM 3
CERTIFICATION OF COST FORM
(CONTINUED)

Dated this 10th day of May 2012.

PROPOSER 

President/Partner/Owner Signature

Drew Isenhour

President/Partner/Owner Printed Name

Secretary

Republic Services of NC

Firm Name

The proposer is an Individual _____; Partnership _____; Corporation _____; or other business entity _____; and is authorized to do business in the state of North Carolina

Signature Instructions:

If business is a CORPORATION, name of the corporation should be listed, in full and both president and secretary must sign the form, OR if one signature is permitted by corporation by-laws, a copy of the by-laws shall be furnished to the City as part of the proposal.

If business is a PARTNERSHIP, the full name of each partner should be listed followed by d/b/a (doing business as) and firm or trade name; any one partner may sign the form. If the business is an INDIVIDUAL PROPRIETORSHIP, the name of the owner should appear followed by d/b/a and name of the company.

If business is operating as any other business entity than listed above, the name(s) of the authorized representative(s) should be listed and the authorized representative(s) must sign the form. A copy of the appropriate documents evidencing legal binding authority to sign on behalf of the entity shall be furnished to the City as part of the proposal.

PRICE FORM 3
CERTIFICATION OF COST FORM
(CONTINUED)

Dated this 10th day of May 2012

PROPOSER



President/Partner/Owner Signature

Drew Isenhour

President/Partner/Owner Printed Name

Mark R. Joh

Secretary

Republic Services of NC

Firm Name

The proposer is an Individual _____; Partnership _____; Corporation _____; or other business entity UC, and is authorized to do business in the state of North Carolina

Signature Instructions:

If business is a CORPORATION, name of the corporation should be listed, in full and both president and secretary must sign the form, OR if one signature is permitted by corporation by-laws, a copy of the by-laws shall be furnished to the City as part of the proposal.

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If business is operating as any other business entity than listed above, the name(s) of the authorized representative(s) should be listed and the authorized representative(s) must sign the form. A copy of the appropriate documents evidencing legal binding authority to sign on behalf of the entity shall be furnished to the City as part of the proposal.